

Mark Scheme (Results)

Summer 2010

GCE

GCE ACCOUNTING(6002) Paper 01

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Summer 2010

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Section A

| Question Number | Answer | M | k | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|--|---|---|-----------------------|--|---------------|-----------------------|--|--|--|------------------------------|--|--|--|---------------------------------------|---------------|--|---|--|--|---------------|--|---------------------------|--|--|--|------------------|----------------|--|---|-------------|----------------|--|----|----------------------------|----------------|--|---|-------------------------------|----------------|--|---|--|--|-----------------|--|--|--|--|-----------------------|-------------------------|--|--|--|-----------------|--|--|--|------------------------------|---------------|--|---|-------------------|--|--|--|----------------------|--------------|--|---|--------------------|-------------|--|---|----------------------|-------------|--|---|------------------------------------|--|--|--|---------------------|---------------|--|---|--|--|---------------|-------|---|--|--|--|---|--|--|--|-----------------------|---------------|--|---|------------------------------|--------------|--|---|------------------------|---------------|--|---|-----------------|-------------|--|---|--|--|---------------|-------|---|--|--|----------------------|--|--|--|-----------------------|--|--|--|--|------------------|--|--|------------------|--|--|
| 1(a) | <p>Q1 Mark Scheme</p> <p>Bengal Bay Railway plc</p> <p>Balance sheet as at 31 March 2010 ✓</p> <table border="1"> <tr> <td>A Called up share capital not paid</td> <td></td> <td></td> <td>2800 ✓</td> </tr> <tr> <td>B Fixed assets</td> <td></td> <td></td> <td></td> </tr> <tr> <td>I Intangible assets ✓</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Licences and patents purchased</td> <td>750000</td> <td></td> <td>✓</td> </tr> <tr> <td></td> <td></td> <td>750000</td> <td></td> </tr> <tr> <td>II Tangible Assets</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Buildings</td> <td>2120000</td> <td></td> <td>✓</td> </tr> <tr> <td>Land</td> <td>5500000</td> <td></td> <td>✓✓</td> </tr> <tr> <td>Plant and Machinery</td> <td>3987000</td> <td></td> <td>✓</td> </tr> <tr> <td>Trains and locomotives</td> <td>4320000</td> <td></td> <td>✓</td> </tr> <tr> <td></td> <td></td> <td>15927000</td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td>16677000 ✓ O/F</td> </tr> <tr> <td>C Current Assets</td> <td></td> <td></td> <td></td> </tr> <tr> <td>I Stocks</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Stocks of Consumables</td> <td>127000</td> <td></td> <td>✓</td> </tr> <tr> <td>II Debtors</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Trade debtors</td> <td>24000</td> <td></td> <td>✓</td> </tr> <tr> <td>Prepayments</td> <td>4760</td> <td></td> <td>✓</td> </tr> <tr> <td>Rent Received</td> <td>3970</td> <td></td> <td>✓</td> </tr> <tr> <td>IV Cash at bank and in hand</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Cash In Hand</td> <td>345000</td> <td></td> <td>✓</td> </tr> <tr> <td></td> <td></td> <td>504730</td> <td>✓ O/F</td> </tr> <tr> <td>D Prepayments and Accrued Income</td> <td></td> <td></td> <td></td> </tr> <tr> <td>E Creditors: Amounts falling due within one year ✓</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Bank Overdraft</td> <td>652000</td> <td></td> <td>✓</td> </tr> <tr> <td>Interest on Bank Loan</td> <td>25000</td> <td></td> <td>✓</td> </tr> <tr> <td>Trade Creditors</td> <td>122000</td> <td></td> <td>✓</td> </tr> <tr> <td>Accruals</td> <td>7400</td> <td></td> <td>✓</td> </tr> <tr> <td></td> <td></td> <td>806400</td> <td>✓ O/F</td> </tr> <tr> <td>F Net current assets (liabilities) ✓</td> <td></td> <td></td> <td>-301670 ✓ O/F</td> </tr> <tr> <td>G Total assets less net current liabilities ✓</td> <td></td> <td></td> <td>16378130 ✓ O/F</td> </tr> <tr> <td>H Creditors: amounts falling due after more than one year ✓</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Bank Loan</td> <td></td> <td></td> <td>3000000 ✓</td> </tr> </table> | A Called up share capital not paid | | | 2800 ✓ | B Fixed assets | | | | I Intangible assets ✓ | | | | Licences and patents purchased | 750000 | | ✓ | | | 750000 | | II Tangible Assets | | | | Buildings | 2120000 | | ✓ | Land | 5500000 | | ✓✓ | Plant and Machinery | 3987000 | | ✓ | Trains and locomotives | 4320000 | | ✓ | | | 15927000 | | | | | 16677000 ✓ O/F | C Current Assets | | | | I Stocks | | | | Stocks of Consumables | 127000 | | ✓ | II Debtors | | | | Trade debtors | 24000 | | ✓ | Prepayments | 4760 | | ✓ | Rent Received | 3970 | | ✓ | IV Cash at bank and in hand | | | | Cash In Hand | 345000 | | ✓ | | | 504730 | ✓ O/F | D Prepayments and Accrued Income | | | | E Creditors: Amounts falling due within one year ✓ | | | | Bank Overdraft | 652000 | | ✓ | Interest on Bank Loan | 25000 | | ✓ | Trade Creditors | 122000 | | ✓ | Accruals | 7400 | | ✓ | | | 806400 | ✓ O/F | F Net current assets (liabilities) ✓ | | | -301670 ✓ O/F | G Total assets less net current liabilities ✓ | | | 16378130 ✓ O/F | H Creditors: amounts falling due after more than one year ✓ | | | | Bank Loan | | | 3000000 ✓ | | |
| A Called up share capital not paid | | | 2800 ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| B Fixed assets | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| I Intangible assets ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Licences and patents purchased | 750000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | 750000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| II Tangible Assets | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Buildings | 2120000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Land | 5500000 | | ✓✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Plant and Machinery | 3987000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Trains and locomotives | 4320000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | 15927000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | 16677000 ✓ O/F | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| C Current Assets | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| I Stocks | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Stocks of Consumables | 127000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| II Debtors | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Trade debtors | 24000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Prepayments | 4760 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Rent Received | 3970 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| IV Cash at bank and in hand | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cash In Hand | 345000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | 504730 | ✓ O/F | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| D Prepayments and Accrued Income | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| E Creditors: Amounts falling due within one year ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Bank Overdraft | 652000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Interest on Bank Loan | 25000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Trade Creditors | 122000 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Accruals | 7400 | | ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | 806400 | ✓ O/F | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| F Net current assets (liabilities) ✓ | | | -301670 ✓ O/F | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| G Total assets less net current liabilities ✓ | | | 16378130 ✓ O/F | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| H Creditors: amounts falling due after more than one year ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Bank Loan | | | 3000000 ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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|--|----------------|---------------|-----------------|---|-----------------|
| | | | | | |
| I : Provisions for liabilities and charges √ | | | | | |
| Legal costs provision | | 250000 | | √ | |
| Taxation Provision | | 61000 | | √ | |
| | | | 311000 | √ | O/F |
| J : Accruals and deferred income | | | | | |
| | | | 13067130 | √ | O/F |
| K :Capital and reserves | | | | | |
| I Ordinary share capital called up | 9997200 | | | √ | |
| II Share premium account | 1999440 | | | √ | |
| III Revaluation reserve √ | 350000 | | | √ | |
| IV Other Reserves - General Reserve | 500000 | | | √ | |
| V Profit and loss account | 220490 | | | √ | |
| | | | 13067130 | √ | O/F |
| 8 x √ | | | | | 32 x √ |
| | | Total | 40 x √ = | | 20 marks |

(a) Notes to Mark Scheme

Called up share capital not paid 2 800 may appear under C II Current assets (Debtors)
Rent received 3970 may appear under D Prepayments and Accrued Income.

Prepayments 4 760 may appear under D Prepayments and Accrued Income.

Accruals 7 400 may appear under J Accruals and Deferred Income

Taxation Provision 61 000 may appear under E Creditors due within one year.
(but Pension provision must be under I Provisions for liabilities)

Items marked with a letter or Roman Numeral should appear on the face of the balance sheet.

Items where no tick is awarded for wording do not have to be exact in their wording.

| Question Number | Answer | Mark |
|-----------------|--|------|
| 1(b) | <p>FOR Importance</p> <p>Auditors are independent ✓ scrutineers of the accounts. ✓ who report that the accounts have been prepared “correctly” ✓ in accordance with company law ✓ or Accounting Standards or Stock Exchange regulations (only needs one)✓ rather, give a True and Fair view. ✓ or do not ✓ . Auditors are reporting on how Directors have used the funds ✓ invested by shareholders. ✓. The auditors duty is to the shareholders. ✓ Auditors may give tax authorities ✓ more confidence that the tax computation is correct. ✓</p> <p>Professional supervisory bodies ✓ exist to give guidelines to auditors ✓ , eg Auditing Practices Board. ✓ Auditors should be professionally qualified ✓ eg Chartered Accountants.✓</p> <p>Companies Act could require report ✓</p> <p>AGAINST Importance</p> | (12) |

| | | |
|--|---|--|
| | <p>Auditors may not be very independent, ✓ going along with the wishes of clients, ✓ in order to keep their custom. ✓ which may include non-audit work. ✓</p> <p>Auditors could be misled ✓ by the directors ✓ and provide an inaccurate report. ✓</p> <p>Auditors do not guarantee ✓ that material fraud has not occurred. ✓</p> <p>Report maybe costly to produce ✓</p> <p>Maximum of 8 marks for argument on one side</p> <p>CONCLUSION - 2 marks Should relate to points made above. Eg Auditors' Report is important and of value. ✓✓</p> | |
|--|---|--|

| Question Number | Answer | | | | | | | Mark |
|-----------------|------------------|-------|---|--------|---|-----------|---|------|
| 2(a) | | July | | August | | September | | (4) |
| | Savings | 6500 | √ | | | | | |
| | Insurance Policy | 8500 | √ | | | | | |
| | Share Issue | | | 15000 | √ | | | |
| | Bank Loan | | | | | 20000 | √ | |
| | Monthly total | 15000 | | 15000 | | 20000 | | |
| | Opening balance | 0 | | 15000 | | 30000 | | |
| | Closing balance | 15000 | | 30000 | | 50000 | | |

July 15000 is acceptable for two ticks.
Different layouts are acceptable

| Question Number | Answer | | | | | | | Mark |
|---------------------|--------------------|---------|-------|----------|-------|----------|-------|------|
| 2(b) | | October | | November | | December | | (36) |
| | INCOME | | | | | | | |
| | Sales | 0 | | 15390 | √√√√ | 35910 | √√ | |
| | Total | 0 | | 15390 | √√√√ | 35910 | √√ | |
| | EXPENDITURE | | | | | | | |
| | Machinery | 10720 | √√ | | | | | |
| | Rent | 2985 | √ | | | | | |
| | Furniture | 1250 | √ | | | | | |
| | Computer | 595 | √ | | | | | |
| | Delivery Van | 5000 | √ | | | | | |
| | Materials | 12960 | √√√ | 17280 | √√ | 17280 | | |
| | Wages | 2970 | √√√ | 2970 | | 2970 | | |
| | Delivery Costs | 900 | √√ | 1200 | √ | 1200 | | |
| | Total | 37380 | √ 0/F | 21450 | √ 0/F | 21450 | √ 0/F | |
| | Monthly Balance | -37380 | √ 0/F | -6060 | √ 0/F | 14460 | √ 0/F | |
| | Opening Balance | 50000 | √√ | 12620 | √ 0/F | 6560 | √ 0/F | |
| | Closing Balance | 12620 | √ 0/F | 6560 | √ 0/F | 21020 | √ 0/F | |
| Mark scheme details | | | | | | | | |

| | | |
|--|---|--|
| | <p>Sales</p> <p>November = $(4 \times 9 \times 5 \times 75 \times 3 \text{ weeks} \times 0.76\text{p}) \times 0.50\%$ ✓ = £15 390 (or ✓✓✓✓)</p> <p style="text-align: center;">(Any 2 items = ✓ any 4 items = ✓✓)</p> <p>December = as above PLUS = £15 390 ✓O/F</p> <p style="text-align: right;">$4 \times 9 \times 5 \times 75 \times 4 \text{ weeks} \times 0.76\text{p} \times 0.50\%$ = $\frac{£20\ 520}{£35\ 910}$ ✓ (Or ✓✓)o/f</p> <p>Machinery = $4 \times £2\ 680$ ✓ = £10 720 (or ✓✓)</p> <p>Materials</p> <p>October = $4 \times 9 \times 5 \times 75 \times 3 \times 0.32\text{p}$ = £12 960 (or ✓✓✓)</p> <p style="text-align: center;">(Any two items = ✓ any 4 items = ✓✓)</p> <p>Nov/Dec = $(4 \times 9 \times 5 \times 75 \times 4) \times 0.32\text{p}$ = £17 280 ✓✓</p> <p>Wages = $3 \times 45 \times 4 \text{ weeks} \times £5.50$ = £2 970 (or ✓✓✓)</p> <p style="text-align: center;">(Any two items = ✓ any 4 items = ✓✓)</p> <p>Delivery Costs = $£60 \times (5 \times 3)$ = £900 (or ✓✓)</p> <p style="text-align: center;">$£60 \times (5 \times 4)$ = £1200 ✓</p> | |
|--|---|--|

| Question Number | Answer | Mark |
|-----------------|---|------|
| 2(c) | <p>FOR usefulness of Cash Budgets</p> <p>Lee will need to show potential investors ✓ eg family and friends, banks ✓ business will be successful and is able to give a return/pay back ✓</p> <p>The Cash Budget will show if the sales receipts will be sufficient to cover all outgoings ✓, and when shortages may occur. ✓</p> <p>The budget may allow Lee to see when alternative arrangements ✓ eg overdraft ✓ may be required. Also for how long, ✓ and how much. ✓</p> <p>The budget may show where a cash surplus may be present, ✓ so allows the firm time to plan what to do with the surplus ✓ eg invest in shares, currencies etc. ✓</p> <p>Budget can act as a method of control ✓</p> <p>Budget can give variances which can be analysed and action taken ✓</p> <p>Answers could involve analysis of Lee Ping's cash budgets</p> <p>AGAINST the usefulness of Cash Budgets</p> <p>The budget takes time ✓ and money ✓ and expertise ✓ to draw up. The figures are only predictions ✓ and may be inaccurate or misleading ✓</p> <p>Eg Inaccurate sales figures may be caused by change in demand from supermarkets ✓</p> | (12) |

| | | |
|--|---|--|
| | <p>Budget maybe inaccurate ✓ and may demotivate workers not meeting targets ✓</p> <p>Maximum for arguing only one side of the argument 8 marks</p> <p>CONCLUSION Should relate to points made above ie Cash Budgets are useful. ✓✓</p> | |
|--|---|--|

| Question Number | Answer | Mark | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------|--|------|--------------------------|-----------|----|-----------|------------------|-----------------------|-----|----------|--------------|-------|---|---------|-----------------|------|---|------|--------------|--|--|-----------|-------|--|--|----------------|-------------|-----|
| 3(a)(i) | <table border="1" style="width: 100%;"> <tr> <td></td> <td style="text-align: right;">Highland Bank plc</td> </tr> <tr> <td>Buildings</td> <td style="text-align: right;">13</td> </tr> <tr> <td>Machinery</td> <td style="text-align: right;">1.4 ✓ (any 2 FA)</td> </tr> <tr> <td>Fixtures and Fittings</td> <td style="text-align: right;">1.6</td> </tr> <tr> <td>Vehicles</td> <td style="text-align: right;">1 ✓ (all FA)</td> </tr> <tr> <td>Stock</td> <td style="text-align: right;">3</td> </tr> <tr> <td>Debtors</td> <td style="text-align: right;">11 ✓ (any 2 CA)</td> </tr> <tr> <td>Bank</td> <td style="text-align: right;">2</td> </tr> <tr> <td>Cash</td> <td style="text-align: right;">2 ✓ (all CA)</td> </tr> <tr> <td></td> <td></td> </tr> <tr> <td>Creditors</td> <td style="text-align: right;">(7) ✓</td> </tr> <tr> <td></td> <td></td> </tr> <tr> <td>Purchase Price</td> <td style="text-align: right;">28 ✓ of ✓ C</td> </tr> </table> | | Highland Bank plc | Buildings | 13 | Machinery | 1.4 ✓ (any 2 FA) | Fixtures and Fittings | 1.6 | Vehicles | 1 ✓ (all FA) | Stock | 3 | Debtors | 11 ✓ (any 2 CA) | Bank | 2 | Cash | 2 ✓ (all CA) | | | Creditors | (7) ✓ | | | Purchase Price | 28 ✓ of ✓ C | (7) |
| | Highland Bank plc | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Buildings | 13 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Machinery | 1.4 ✓ (any 2 FA) | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fixtures and Fittings | 1.6 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Vehicles | 1 ✓ (all FA) | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Stock | 3 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Debtors | 11 ✓ (any 2 CA) | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Bank | 2 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cash | 2 ✓ (all CA) | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Creditors | (7) ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Purchase Price | 28 ✓ of ✓ C | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| Question Number | Answer | Mark |
|-----------------|---|------|
| 3(a)(ii) | Purchase Price $\frac{\pounds 28\,000\,000}{\pounds 1.25} \checkmark \text{ of } \checkmark = 22\,400\,000 \text{ shares } \checkmark \text{ of } \checkmark \text{ C}$ | (4) |

| Question Number | Answer | Mark | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|--|---|---|------------|--|--|-----------|----|-----------|-----|-----------|---|--|--|-----------------------|---|---|------|----------|--------------|--|--|-------|---|--|--|---------|----|--|--|------|---|--|--|------|--------------|--|------------|-----|
| 3(b)(i) | <table border="1" style="width: 100%;"> <tr> <td colspan="4" style="text-align: center;">Caledonian Bank plc Realisation Account</td> </tr> <tr> <td>Buildings</td> <td style="text-align: right;">16</td> <td>Creditors</td> <td style="text-align: right;">3 ✓</td> </tr> <tr> <td>Machinery</td> <td style="text-align: right;">1</td> <td></td> <td></td> </tr> <tr> <td>Fixtures and Fittings</td> <td style="text-align: right;">2</td> <td>St Andrew's Bank (Purchase Consideration) ✓</td> <td style="text-align: right;">47 ✓</td> </tr> <tr> <td>Vehicles</td> <td style="text-align: right;">2 ✓ (all FA)</td> <td></td> <td></td> </tr> <tr> <td>Stock</td> <td style="text-align: right;">2</td> <td></td> <td></td> </tr> <tr> <td>Debtors</td> <td style="text-align: right;">25</td> <td></td> <td></td> </tr> <tr> <td>Bank</td> <td style="text-align: right;">4</td> <td></td> <td></td> </tr> <tr> <td>Cash</td> <td style="text-align: right;">5 ✓ (all CA)</td> <td>Sundry Shareholders (Loss on Realisation) ✓</td> <td style="text-align: right;">7 ✓ of ✓ C</td> </tr> </table> | Caledonian Bank plc Realisation Account | | | | Buildings | 16 | Creditors | 3 ✓ | Machinery | 1 | | | Fixtures and Fittings | 2 | St Andrew's Bank (Purchase Consideration) ✓ | 47 ✓ | Vehicles | 2 ✓ (all FA) | | | Stock | 2 | | | Debtors | 25 | | | Bank | 4 | | | Cash | 5 ✓ (all CA) | Sundry Shareholders (Loss on Realisation) ✓ | 7 ✓ of ✓ C | (8) |
| Caledonian Bank plc Realisation Account | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Buildings | 16 | Creditors | 3 ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Machinery | 1 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fixtures and Fittings | 2 | St Andrew's Bank (Purchase Consideration) ✓ | 47 ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Vehicles | 2 ✓ (all FA) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Stock | 2 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Debtors | 25 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Bank | 4 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cash | 5 ✓ (all CA) | Sundry Shareholders (Loss on Realisation) ✓ | 7 ✓ of ✓ C | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| | | | | | |
|--|--|----|--|----|--|
| | | 57 | | 57 | |
|--|--|----|--|----|--|

| Question Number | Answer | Mark | | | | | | | | | | | | | | | | |
|---|---|--|------|---------------|------|---|--------|---------------|------|--|--|-----------------------|-----|--|----|--|----|-----|
| 3(b)(ii) | <p style="text-align: center;">Caledonian Bank plc Sundry Shareholders Account</p> <table border="1" style="width: 100%;"> <tr> <td>St Andrews Bank (Purchase Consideration) ✓</td> <td>47 ✓</td> <td>Share Capital</td> <td>40 ✓</td> </tr> <tr> <td>Realisation Account (Loss on Realisation) ✓</td> <td>7 ✓/of</td> <td>Share Premium</td> <td>10 ✓</td> </tr> <tr> <td></td> <td></td> <td>Profit & Loss Account</td> <td>4 ✓</td> </tr> <tr> <td></td> <td>54</td> <td></td> <td>54</td> </tr> </table> | St Andrews Bank (Purchase Consideration) ✓ | 47 ✓ | Share Capital | 40 ✓ | Realisation Account (Loss on Realisation) ✓ | 7 ✓/of | Share Premium | 10 ✓ | | | Profit & Loss Account | 4 ✓ | | 54 | | 54 | (7) |
| St Andrews Bank (Purchase Consideration) ✓ | 47 ✓ | Share Capital | 40 ✓ | | | | | | | | | | | | | | | |
| Realisation Account (Loss on Realisation) ✓ | 7 ✓/of | Share Premium | 10 ✓ | | | | | | | | | | | | | | | |
| | | Profit & Loss Account | 4 ✓ | | | | | | | | | | | | | | | |
| | 54 | | 54 | | | | | | | | | | | | | | | |

| Question Number | Answer | Mark | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------------|---|--------------------|--|-----------|----|-----------|----------------|-----------------------|---|----------|----------------|----------|------|---------------------------|-----------|-------|---|---------|-----------------|------|---|------|----------------|-----------------------------|-----------|-----------|------|-----------------|----|-------------------|-----------------|----------------------------|-------|---------------|-------|-----------------------------|-------------|------|
| 3(c) | <p>Balance sheet of St Andrew's Bank plc as at April 1st 2010 ✓</p> <table border="1" style="width: 100%;"> <thead> <tr> <th colspan="2" style="text-align: center;">St Andrew Bank plc</th> </tr> </thead> <tbody> <tr> <td>Buildings</td> <td>27</td> </tr> <tr> <td>Machinery</td> <td>2 ✓ (any 2 FA)</td> </tr> <tr> <td>Fixtures and Fittings</td> <td>3</td> </tr> <tr> <td>Vehicles</td> <td>2 ✓ (any 2 FA)</td> </tr> <tr> <td>Goodwill</td> <td>3 ✓✓</td> </tr> <tr> <td>Fixed Assets Total</td> <td>37</td> </tr> <tr> <td>Stock</td> <td>5</td> </tr> <tr> <td>Debtors</td> <td>30 ✓ (any 2 CA)</td> </tr> <tr> <td>Bank</td> <td>6</td> </tr> <tr> <td>Cash</td> <td>7 ✓ (any 2 CA)</td> </tr> <tr> <td>Current Assets Total</td> <td>48</td> </tr> <tr> <td>Creditors</td> <td>10 ✓</td> </tr> <tr> <td>Working capital</td> <td>38</td> </tr> <tr> <td>Net Assets</td> <td>75 ✓ O/F</td> </tr> <tr> <td>Ordinary Shares of £1 each</td> <td>60 ✓✓</td> </tr> <tr> <td>Share Premium</td> <td>15 ✓✓</td> </tr> <tr> <td>Capital and Reserves</td> <td>75 ✓</td> </tr> </tbody> </table> | St Andrew Bank plc | | Buildings | 27 | Machinery | 2 ✓ (any 2 FA) | Fixtures and Fittings | 3 | Vehicles | 2 ✓ (any 2 FA) | Goodwill | 3 ✓✓ | Fixed Assets Total | 37 | Stock | 5 | Debtors | 30 ✓ (any 2 CA) | Bank | 6 | Cash | 7 ✓ (any 2 CA) | Current Assets Total | 48 | Creditors | 10 ✓ | Working capital | 38 | Net Assets | 75 ✓ O/F | Ordinary Shares of £1 each | 60 ✓✓ | Share Premium | 15 ✓✓ | Capital and Reserves | 75 ✓ | (14) |
| St Andrew Bank plc | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Buildings | 27 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Machinery | 2 ✓ (any 2 FA) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fixtures and Fittings | 3 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Vehicles | 2 ✓ (any 2 FA) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Goodwill | 3 ✓✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fixed Assets Total | 37 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Stock | 5 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Debtors | 30 ✓ (any 2 CA) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Bank | 6 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cash | 7 ✓ (any 2 CA) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current Assets Total | 48 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Creditors | 10 ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Working capital | 38 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net Assets | 75 ✓ O/F | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Ordinary Shares of £1 each | 60 ✓✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Share Premium | 15 ✓✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Capital and Reserves | 75 ✓ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| Question Number | Answer | Mark |
|-----------------|--|------|
| 3(d) | <p>Possible answers could include:</p> <p><u>For Merger</u> New company should enjoy benefits of horizontal integration ✓ as in same line of business. ✓ which leads to larger market share ✓ which results in increased profits and dividends ✓ New company could enjoy economies of scale ✓ eg bulk buying ✓ New company should be able to reduce costs ✓ eg reduce staff ✓ or close some branches ✓ Highland Bank appears to be in poor financial position ✓ eg profit and loss reserve negative ✓ and debtors contained many bad debts. ✓ They probably need a stronger company to take them over ✓ to improve position ✓ or guarantee survival. ✓</p> | (12) |

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| <p>She gets no dividends at present ✓ because Profit & Loss account balance is negative ✓ and she may get dividends now ✓ Reduces risk ✓ and reduces competition ✓</p> <p><u>Against Merger</u> Shareholders in Highland Bank plc do not benefit from any Goodwill ✓ The book value of the company before the merger was £47m ✓ but the value at the time of the merger was only £28 m, ✓ a decrease of £19m. ✓ (loss on realisation ✓) Increased number of shareholders /Dilution of ownership (need one) ✓ and voting power ✓ We do not know what the market price of St Andrew's Bank plc shares is likely to be. ✓ It is quite possible it will not settle at £1.25 ✓ St Andrew's Bank could be purchasing the assets of the Highland Bank at a value under the market price ✓</p> <p>Own figure rules apply to calculations</p> <p>(Maximum of 8 marks for argument if candidate argues only one side of argument)</p> <p><u>Conclusion</u> Should conclude and relate to points made above. ✓✓</p> | |
|--|--|

Section B

| Question Number | Answer | Mark | | | | |
|-------------------------|---|-------------------------|--|---|---------------------------|-----|
| 4(a)(i) | <table border="1"> <tr> <td>Actual Direct Materials</td> <td>$1050 \checkmark \times 9 \checkmark \times 0.70 \checkmark$</td> <td>=</td> <td>$\pounds 6615 \checkmark$</td> </tr> </table> | Actual Direct Materials | $1050 \checkmark \times 9 \checkmark \times 0.70 \checkmark$ | = | $\pounds 6615 \checkmark$ | (4) |
| Actual Direct Materials | $1050 \checkmark \times 9 \checkmark \times 0.70 \checkmark$ | = | $\pounds 6615 \checkmark$ | | | |

| Question Number | Answer | Mark | | | | |
|----------------------|---|----------------------|---|---|---------------------------|-----|
| 4(a)(ii) | <table border="1"> <tr> <td>Actual Direct Labour</td> <td>$7 \checkmark \times (42 \times 4 \checkmark) \times \pounds 6.50 \checkmark$</td> <td>=</td> <td>$\pounds 7644 \checkmark$</td> </tr> </table> | Actual Direct Labour | $7 \checkmark \times (42 \times 4 \checkmark) \times \pounds 6.50 \checkmark$ | = | $\pounds 7644 \checkmark$ | (4) |
| Actual Direct Labour | $7 \checkmark \times (42 \times 4 \checkmark) \times \pounds 6.50 \checkmark$ | = | $\pounds 7644 \checkmark$ | | | |

| Question Number | Answer | Mark | | | | |
|----------------------|---|----------------------|---|---|--|-----|
| 4(b)(i) | <table border="1"> <tr> <td>Labour Rate Variance</td> <td>$(\pounds 6.50 - \pounds 6.30) \checkmark \times (7 \times 42 \times 4) \checkmark$</td> <td>=</td> <td>$\pounds 235.20 \checkmark$ Adv \checkmark</td> </tr> </table> | Labour Rate Variance | $(\pounds 6.50 - \pounds 6.30) \checkmark \times (7 \times 42 \times 4) \checkmark$ | = | $\pounds 235.20 \checkmark$ Adv \checkmark | (4) |
| Labour Rate Variance | $(\pounds 6.50 - \pounds 6.30) \checkmark \times (7 \times 42 \times 4) \checkmark$ | = | $\pounds 235.20 \checkmark$ Adv \checkmark | | | |

| Question Number | Answer | Mark | | | | | |
|----------------------------|---|----------------------------------|--|--|---|--|-----|
| 4(b)(ii) | <table border="1"> <tr> <td>Labour Efficiency Variance</td> <td>$(42 - 40) \times 7 \times 4 \checkmark$</td> <td>$\times \pounds 6.30 \checkmark$</td> <td>=</td> <td>$\pounds 352.80 \checkmark$ Adv \checkmark</td> </tr> </table> | Labour Efficiency Variance | $(42 - 40) \times 7 \times 4 \checkmark$ | $\times \pounds 6.30 \checkmark$ | = | $\pounds 352.80 \checkmark$ Adv \checkmark | (4) |
| Labour Efficiency Variance | $(42 - 40) \times 7 \times 4 \checkmark$ | $\times \pounds 6.30 \checkmark$ | = | $\pounds 352.80 \checkmark$ Adv \checkmark | | | |

| Question Number | Answer | Mark | | | | | | |
|----------------------------|---|----------------------------|------------------|---|---|---|---|-----|
| 4(b)(iii) | <table border="1"> <tr> <td>Total Labour Cost Variance</td> <td>$\pounds 7\ 644$</td> <td>-</td> <td>$\pounds 7\ 056$</td> <td>=</td> <td>$\pounds 588 \checkmark$ Adv \checkmark o/f</td> </tr> </table> | Total Labour Cost Variance | $\pounds 7\ 644$ | - | $\pounds 7\ 056$ | = | $\pounds 588 \checkmark$ Adv \checkmark o/f | (2) |
| Total Labour Cost Variance | $\pounds 7\ 644$ | - | $\pounds 7\ 056$ | = | $\pounds 588 \checkmark$ Adv \checkmark o/f | | | |

4 b(iii) Can be O/F by adding 4b(i) and 4b (ii)

| Question Number | Answer | Mark |
|-----------------|---|------|
| 4(c) | <p>Labour Rate Variance is adverse so Marcos could reduce the rate paid. \checkmark perhaps by negotiating with trade unions \checkmark or by employing low grade workers \checkmark</p> <p>This could be difficult for the workers to accept \checkmark as they would be demotivated and output may fall. \checkmark and strikes etc could take place \checkmark</p> <p>Labour Rate variance is adverse, possibly due to workers having to work overtime \checkmark at a higher rate (to complete the job.) \checkmark Marcos needs to ensure workers work faster eg by training \checkmark or having reliable machinery etc.</p> <p>Labour Efficiency Variance is adverse so workers must work faster (i.e increase efficiency) \checkmark eg by training \checkmark or improving motivation \checkmark or having reliable machinery etc. \checkmark</p> <p>Improve quality of materials \checkmark which may result in less wastage and reworking \checkmark</p> <p>Three marks maximum per point</p> | (6) |

| Question Number | Answer | Mark |
|-----------------|---|------|
| 4(d) | <p>FOR the use of Management By Exception Management by exception sees management only investigating differences ✓ against preset tolerances ✓ Saves management time ✓ as no need to take any action ✓ if no variance / unless adverse variance. ✓ Here, Marcos does not need to spend any time worrying about material cost ✓ and usage ✓ etc Costs may well be reduced if variances are adverse ✓</p> <p>AGAINST the use of Management by Exception It is possible that costs could be reduced ✓ eg find a cheaper supplier, ✓ but Marcos will not spend this time looking for another supplier ✓ as there is no adverse variance. ✓ Standards set could be poor ✓</p> <p>Maximum of 4 marks for argument of one side.</p> <p>CONCLUSION Should conclude and relate to points made above ✓ 8730; ✓ 8730;</p> | (8) |

| Question Number | Answer | Mark |
|-----------------|--|------|
| 5(a)(i) | $\text{Return on Capital employed} = \frac{\text{Net profit after interest and tax}}{\text{Capital employed}} \times 100 \checkmark$ $= \frac{\pounds 280\,000}{\pounds 6\,000\,000} \checkmark \times 100 = 4.67\% \text{ O/F } \checkmark$ | (4) |
| 5(a)(ii) | $\text{Earnings per ordinary share} = \frac{\text{Net profit after interest and tax}}{\text{Issued ordinary shares}} \checkmark$ $= \frac{\pounds 280\,000}{4\,000\,000} \checkmark = 7\text{p per share O/F } \checkmark$ | (4) |
| 5(a)(iii) | $\text{Dividend paid per share} = \frac{\text{Total ordinary dividend}}{\text{Issued ordinary shares}} \checkmark$ $= \frac{\pounds 240\,000}{4\,000\,000} \checkmark = 6\text{p per share O/F } \checkmark$ | (4) |
| 5(a)(iv) | $\text{Dividend cover} = \frac{\text{Net profit after interest and tax}}{\text{Total ordinary dividend}} \checkmark$ $= \frac{\pounds 280\,000}{\pounds 240\,000} \checkmark = 1.166 \text{ times O/F } \checkmark$ | (4) |
| 5(a)(v) | $\text{Price/earnings ratio} = \frac{\text{Market price of share}}{\text{Earnings per share}} \checkmark$ $= \frac{84\text{p}}{7\text{p o/f}} \checkmark = 12 \text{ times o/f } \checkmark$ | (4) |
| 5(a)(vi) | $\text{Dividend yield} = \frac{\text{Dividend per share}}{\text{Market price of share}} \times 100 \checkmark$ $= \frac{6\text{p o/f}}{84\text{p}} \checkmark \times 100 = 7.14\% \text{ o/f } \checkmark$ | (4) |

First tick is for complete formula

Units must be present in answer e.g. % or pence etc

| Question Number | Answer | Mark |
|-----------------|--|------|
| 5(b) | <p>BETTER than industry average</p> <p>Price/Earnings ratio is better ✓ by 3 times ✓ - reflecting the generous dividends? ✓</p> <p>Dividend per share is better from the shareholders point of view ✓ by 0.5p per share ✓</p> <p>Dividend yield is better from the shareholders point of view ✓ by 3.14% ✓</p> <p>Dividend cover could be said to be better from the shareholders point of view as a higher percentage of profit is paid as a dividend. ✓ - by 1.34 times ✓</p> <p>WORSE than industry average</p> <p>ROCE worse ✓ by 1.83 % points ✓</p> <p>EPS is worse ✓ by 1p per share ✓</p> <p>Dividend cover is less so funds not retained in the business ✓ by 1.34 times ✓</p> <p>Own figure rule applies for all figures</p> <p>Maximum of 4 marks for arguing one side</p> <p>Conclusion -Red Arrow plc as a business has performed worse than the industry average. ✓✓</p> | (8) |

| Question Number | Answer | Mark | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------|--|------|--------------|----|---------------|----------|---------------|--|------------|---|--|--|------------|--|-------------|----------|--|---|------------|---|-----------|----|-----------|----------|-------------|---|------------|---|-----------|--|------------|----------|-------------|---|------------|--|-----------|----|------------|----------|-------------|---|------------|---|-----------|--|------------|----------|-----------|---|------------|--|-----------|--|------------|--|------------|------|
| 6(a)(i) | <p>Payback Period</p> <table border="1"> <thead> <tr> <th>Year</th> <th>Cash Inflow</th> <th></th> <th>Cash Outflow</th> <th></th> <th>Net Cash Flow</th> <th></th> <th>Cumulative</th> </tr> </thead> <tbody> <tr> <td>0</td> <td></td> <td></td> <td>50,000,000</td> <td></td> <td>-50,000,000</td> <td>√ O/F</td> <td></td> </tr> <tr> <td>1</td> <td>13,500,000</td> <td>√</td> <td>5,000,000</td> <td>√√</td> <td>8,500,000</td> <td>√ O/F</td> <td>-41,500,000</td> </tr> <tr> <td>2</td> <td>19,250,000</td> <td>√</td> <td>5,000,000</td> <td></td> <td>14,250,000</td> <td>√ O/F</td> <td>-27,250,000</td> </tr> <tr> <td>3</td> <td>19,250,000</td> <td></td> <td>7,000,000</td> <td>√√</td> <td>12,250,000</td> <td>√ O/F</td> <td>-15,000,000</td> </tr> <tr> <td>4</td> <td>26,000,000</td> <td>√</td> <td>7,000,000</td> <td></td> <td>19,000,000</td> <td>√ O/F</td> <td>4,000,000</td> </tr> <tr> <td>5</td> <td>26,000,000</td> <td></td> <td>7,000,000</td> <td></td> <td>19,000,000</td> <td></td> <td>23,000,000</td> </tr> </tbody> </table> <p>Pay back is after 3 and $\frac{15}{19}$ years O/F = 3 years O/F 0.79 months O/F √√ √√</p> | Year | Cash Inflow | | Cash Outflow | | Net Cash Flow | | Cumulative | 0 | | | 50,000,000 | | -50,000,000 | √ O/F | | 1 | 13,500,000 | √ | 5,000,000 | √√ | 8,500,000 | √ O/F | -41,500,000 | 2 | 19,250,000 | √ | 5,000,000 | | 14,250,000 | √ O/F | -27,250,000 | 3 | 19,250,000 | | 7,000,000 | √√ | 12,250,000 | √ O/F | -15,000,000 | 4 | 26,000,000 | √ | 7,000,000 | | 19,000,000 | √ O/F | 4,000,000 | 5 | 26,000,000 | | 7,000,000 | | 19,000,000 | | 23,000,000 | (16) |
| Year | Cash Inflow | | Cash Outflow | | Net Cash Flow | | Cumulative | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 0 | | | 50,000,000 | | -50,000,000 | √ O/F | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | 13,500,000 | √ | 5,000,000 | √√ | 8,500,000 | √ O/F | -41,500,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | 19,250,000 | √ | 5,000,000 | | 14,250,000 | √ O/F | -27,250,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | 19,250,000 | | 7,000,000 | √√ | 12,250,000 | √ O/F | -15,000,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 4 | 26,000,000 | √ | 7,000,000 | | 19,000,000 | √ O/F | 4,000,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 5 | 26,000,000 | | 7,000,000 | | 19,000,000 | | 23,000,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| Question Number | Answer | Mark |
|-----------------|---|------|
| 6(a)(ii) | <p>Average Rate of Return</p> <p>Average Annual return = $\frac{\text{£ } 23\,000\,000}{5 \text{ years}}$ √√ o/f = £4 600 000 per year o/f √</p> <p>Accounting rate of return = $\frac{\text{£ } 4\,600\,000}{\text{£ } 50\,000\,000}$ o/f √ x 100 = 9.2% o/f √√C</p> | (8) |

| Question Number | Answer | Mark |
|-----------------|---|------|
| 6(b) | <p>Answers may include, own figure rule applies from calculations in (a) :</p> <p>FOR INVESTMENT Payback method says invest ✓ as within a 4 year payback period ✓ profits will be earned for 1 year and 3 months ✓ (could be argued against investment) ARR states invest ✓ as to meets % return figure of 8% ✓</p> <p>AGAINST INVESTMENT These points could be considered: Payback is 3 years plus 9 months which maybe considered too long - but reason must be given as to why it is too long ✓ Accuracy of predictions? ✓ What happens after 5 years? ✓ Net Present Value calculations? ✓ no account taken of falling value of money over time ✓ Other possible investment projects available? ✓ Objectives/strategy of company? ✓ How can the company finance this investment ? ✓ Opportunity cost ? ✓ Are there any alternative investment possibilities ? ✓ ✓ Total of 4 marks for arguing one side only.</p> <p>CONCLUSION: Must relate to points made above Eg Make a bid for the project ✓✓</p> | (8) |

| Question Number | Answer | Mark |
|-----------------|--|------|
| 7(a)(i) | <p>Semi Variable costs are expenses that may vary with output ✓, but not directly ✓.</p> <p>AND/OR are costs that have a fixed element ✓ and a variable element ✓ and could include: telephone, electricity, gas, water.</p> <p>Need two correct for first ✓ and third example for second ✓</p> <p>Variable costs are expenses that change directly ✓ with output. ✓</p> <p>Examples are direct wages, direct materials, royalties, patents, sales commission, fuel</p> <p>Need two correct for first ✓ and third example for second ✓</p> | (8) |
| 7(a)(ii) | <p>Contribution can be found using the formulas :</p> <p>Contribution per unit = selling price per unit ✓ - variable costs per unit ✓</p> <p>OR Total contribution = Sales Revenue ✓ - Variable Costs ✓</p> <p>It is a contribution toward paying off fixed costs. ✓✓</p> <p>Profit can be found using the following formula:</p> <p>Profit = Sales Revenue ✓ - Total Costs ✓</p> <p>Or Profit = Total Contribution ✓ - Fixed Costs ✓</p> <p>To calculate profit, you must take account of fixed costs. ✓✓</p> <p>Profit is not the same as contribution ✓</p> | (8) |
| 7(b) | <p>Contribution per unit = $(£6.00 - £3.84) ✓$</p> <p>= $£2.16 ✓$</p> <p>Required Total contribution = $(£1 250 + £2 000) ✓$</p> <p>= $£3 250 ✓$</p> <p>Required output = $\frac{£3 250 ✓ \text{ o/f}}{£2.16 ✓ \text{ o/f}} = 1504/5 \text{ units } ✓ \text{ o/f } ✓ \text{ C}$</p> | (8) |
| 7(c) | <p>FOR effectiveness</p> <p>A tool that allows a business to forecast profit/loss ✓ at different output levels. ✓</p> <p>Helps a business break down costs ✓ into fixed or variable ✓</p> <p>Helps identify margin of safety ✓ and the angle of incidence ✓</p> <p>AGAINST effectiveness</p> <p>Cost and revenue figures are only predictions ✓ and cannot be assumed as 100% accurate. ✓</p> <p>Eg in practice, straight lines on graphs are likely to be curves ✓ as discounts are given or received for bulk sales ✓ or overtime worked at a higher rate. ✓</p> <p>Theory assumes that all output is sold. ✓✓</p> <p>Costs and sales figures are affected by outside influences ✓ eg inflation, ✓ boom or recession, ✓ seasonal factors, ✓ fashions, ✓ life styles ✓ etc (max of two reasons)</p> | (8) |

| | | |
|--|---|--|
| | <p>Maximum of 4 marks for arguing only one side of argument.</p> <p>CONCLUSION</p> <p>Break-even analysis is / is not an effective aid to business decision-making.</p> <p><i>∩∩</i></p> | |
|--|---|--|

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