# Pearson Edexcel 

## Mark Scheme (Results)

## October 2022

Pearson Edexcel International Advanced Level In Accounting (WAC12) Paper 01
Unit 2: Corporate and Management Accounting

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## General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.

Q1(a)(i)
(AO1) 16 (AO2) 21 (AO3) 6
A01 : One mark for correct treatment and insertion of factory labour, direct materials, discount received, opening and closing inventory, delivery costs, discount allowed, terminal payments, motor lorries running expenses, rent on shops, delivery staff wages, shop staff wages, auditors fees, head office expenses, head office wages, and heading for statement of profit or loss and other comprehensive income.

AO2 : One mark for correct calculation, treatment and insertion of oven depreciation total, factory electricity, factory gas, shops electricity, shops gas, fuel, marketing, head office electricity, head office gas, bank loan interest, debenture interest, revenue, total cost of sales, gross profit, other income, distribution costs, administrative expenses, financial cost, profit on ordinary activities before tax, corporation tax, and profit on ordinary activities after tax.

AO3: Three marks for calculation of factory depreciation, one mark for calculating value of oven depreciation at start of year, and two marks for calculating lorries depreciation.

Statement of Profit or Loss and Other Comprehensive Income for Sunnieside Bakeries plc for y/e 30 September 2022

|  |  |  | (1)AO1 |
| :---: | :---: | :---: | :---: |
| Revenue | $\begin{array}{r} 10804 \\ 740 \\ \hline \end{array}$ | (1)AO2 |  |
| Cost of sales | $\begin{array}{r} 5547 \\ 600) \\ \hline \end{array}$ | (1o/f)AO2 |  |
| Gross profit | 5257140 | (10/f)AO2 |  |
| Other Income | 2700 | (1)AO2 |  |
| Distribution costs | $\begin{array}{r} (2680 \\ \quad 925) \\ \hline \end{array}$ | (1o/f)AO2 |  |
| Administrative expenses | $\begin{array}{r} 1595 \\ 100) \end{array}$ | (1o/f) AO2 |  |
| Financial cost | (88 500) | (10/f)AO2 |  |
| Profit on ordinary activities before tax | 895315 | (10/f)AO2 |  |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Corporation tax | (119 000) | (1) AO 2 |  |
| Profit on ordinary activities after tax | 776315 | (10/f)AO2 |  |
| Total 27 marks |  |  | 11 |
| (W1) Factory Depreciation |  |  |  |
| 5680000 (1)AO3 $=142000$ (1) AO3 |  |  |  |
| 40 (1)AO3 |  |  |  |
| (W2) Oven Depreciation |  |  |  |
| $\begin{aligned} & (1800000-420000)=1380000(1) \text { AO3 } x \\ & 25 \% \end{aligned}$ | $\begin{aligned} & =345 \\ & 000 \end{aligned}$ | (1)AO2 |  |
| (W3) Lorries Depreciation |  |  |  |
| $(385000 / 8)(1)$ AO3 $=48125$ (1)AO3 |  |  |  |
| W1 Cost of Sales |  |  |  |
| Factory labour | 1760000 | (1)AO1 |  |
| Direct Materials | 2650000 | (1)AO1 |  |
| Less Discount Received | (21 000) | (1)AO1 |  |
| Factory Depreciation | 142000 | (3)(W1) |  |
| Oven Depreciation | 345000 | (2)(W2) |  |
| Opening Inventory | 82000 | (1)AO1 |  |
| Less Closing Inventory | (89 000) | (1)AO1 |  |
| Factory electricity | 63600 | (1)AO2 |  |
| Factory gas | 615000 | (1)AO2 |  |
|  | 5547600 |  | 12 |
| W2 Distribution Costs |  |  |  |
| Delivery costs | 211000 | (1)AO1 |  |
| Discount Allowed | 43000 | (1)AO1 |  |
| Shops electricity | 84800 | (1)AO2 |  |
| Shops gas | 164000 | (1)AO2 |  |
| Fuel | 145000 | (1)AO2 |  |
| Terminal payments | 96000 | (1)AO1 |  |
| Marketing | 292000 | (1)AO2 |  |
| Depreciation on motor lorries | 48125 | (2)(W3) |  |
| Motor lorries running expenses | 82000 | (1)AO1 |  |
| Rent on shops | 380000 | (1)AO1 |  |
| Delivery staff wages | 525000 | (1)AO1 |  |
| Shop staff wages | 610000 | (1)AO1 |  |
|  | 2680925 |  | 13 |
| W3Administrative Expenses |  |  |  |
| Auditors fees | 26500 | (1)AO1 |  |


| Head office electricity | 63600 | $(1)$ AO2 |  |
| :--- | ---: | :--- | :---: |
| Head office gas | 41000 | (1)AO2 |  |
| Head office expenses | 480000 | (1)AO1 |  |
| Head office staff wages | 984000 | (1)AO1 | $\mathbf{5}$ |
|  | $\mathbf{1 5 9 5 1 0 0}$ |  |  |
| W5 Financial cost |  |  |  |
| Bank loan interest | 30000 | (1)AO2 |  |
| Debenture interest | 58500 | (1)AO2 |  |
|  | $\mathbf{8 8 5 0 0}$ |  | $\mathbf{2}$ |

## b) [AO1 1] [AO2 1] [AO3 4] [AO4 6]

## Case for ICT

Saves Sunnieside Bakeries plc time and therefore money, compared to preparing accounts by hand. The need to have ledgers and books is eliminated, and this saves space as well.

Many bookkeeping/accounting programmes complete the double entry after the first entry is made. This could reduce errors. They can also produce final financial statements automatically.

Spreadsheets can be used for quick calculations. Also displaying financial and management accounts in a pre-prepared formats. Flexed budgets could be speedily produced by changing key variables.

Packages provide an audit trail, so entries can be tracked. This allows auditors to audit the accounts of Sunnieside Bakeries plc at the year end.

Spreadsheets can also be used to generate graphical information. This may be useful for break-even analysis.

Packages can complete invoices, purchase orders, requisition notes, delivery notes, etc. The presentation for Sunnieside Bakeries plc could be a clearer, standard format, which should be useful.

An Electronic Point of Sale could be used to reduce the need for handling cash, saving time and money. This could also be linked to inventory giving information regarding levels and re-ordering etc.

## Case Against ICT

High financial cost of hardware, software, staff training, running costs, maintenance etc for Sunnieside Bakeries plc.

Hardware has a relatively short life, software often needs updating, new staff will need to be trained, and often outside experts are needed for maintenance issues.

If staff are not trained or are unskilled, they can make errors, which may lead to generation of incorrect information. These errors will take time and money to discover and correct.

Security risks if management of Sunnieside Bakeries plc wish to keep the information confidential. Outside hackers could access sensitive information if security controls are weak. Internal staff could gain access to information they are not meant to view if security controls are lapsed.

Computer crashes, freezes, power cuts, etc which may result in a loss of information and waste Sunnieside Bakeries plc staff time. Back-up copies should be kept in case these issues occur

Conclusion
Should conclude that ICT is very advantageous for Sunnieside Bakeries plc.

| Level | Mark | Descriptor |
| :--- | :---: | :--- |
| Level 1 | $1-3$ | A completely incorrect response. |
| Level 2 | $4-6$ | Isolated elements of knowledge and understanding which are recall <br> based <br> Weak or no relevant application to the scenario set. <br> Generic assertions may be present. |
| Level 3 | $7-$Elements of knowledge and understanding, which may be applied to <br> the scenario. <br> Chains of reasoning are present, but may be incomplete or invalid. <br> A generic or superficial assessment is present. |  |
| Level 4 | $10-12$ | Accurate and thorough understanding, supported by relevant <br> application to the scenario. <br> Some analytical perspectives are present, with developed chains of <br> reasoning, showing causes and/or effects. <br> An attempt at an assessment is presented, using financial and maybe <br> non-financial information, in an appropriate format and communicates <br> reasoned explanations. |
| Accurate and thorough knowledge and understanding, supported <br> throughout by relevant application to the scenario. <br> A coherent and logical chain of reasoning, showing causes and effects. <br> Assessment is balanced, wide ranging and well contextualised using <br> financial and maybe non-financial information and makes an informed <br> decision. |  |  |

Q2. Mark scheme
(a) $(\mathrm{AO1}) 5$

A01: Five marks for correct calculation of material cost, labour cost and budgeted total cost.

Time taken to produce one dress $=\underline{8}$ hours $=0.666$ hour ( 40 mins )(1)AO1 12

Labour cost of one dress $=£ 6.90 \times \underline{40}=£ 4.60(10 / \mathrm{f}) \mathrm{AO} 1$ 60

Material cost of one dress $=4.2$ metres $\times £ 3.60$ per metre $=£ 15.12$ (1)AO1
Budgeted cost of one dress $=£ 4.60+£ 15.12=£ 19.72$ (1o/f)AO1
Budgeted cost of 2484 dresses $=(£ 19.72 \times 2484)=£ 48984.48$ (1o/f)AO1
(b)
(i) (AO1)1 (AO2) 3 (AO3)3

A01: One mark for correct insertion of standard price
A02: Three marks for correct calculation and insertion of standard quantity, insertion of actual quantity, and material usage variance.
AO3: Three marks for correct calculation of actual quantity.
Standard quantity $=2484 \times 4.2$ metres $=10432.8$ metres
Actual quantity $=$ Issued column

$$
=2400+2400+2300(1) \mathrm{AOB}+2000+1800(1) \mathrm{AO3}=10900 \text { metres }
$$

(1)AO2

Material usage variance $=($ Standard quantity - Actual quantity $) \times$ Standard price

$$
\begin{align*}
& =(10432.8 \text { (1) AO2 }-10900)(1) \mathrm{AO} 2 \times £ 3.60 \text { (1) AO1 } \\
& =£ 1681.92 \text { Adverse (1) AO3 } \tag{7}
\end{align*}
$$

(ii) (AO2) 4 (AO3)3

AO2: Four marks for correct insertion of standard price, insertion of material used over actual quantity, insertion of actual quantity, and calculation of material price variance.
AO3: Three marks for correct calculation of value of actual quantity of material used.

Total value of material issued and used $=$ sum of third column in Issues section of Card

$$
=£ 8640+£ 8640+£ 8280(1) A O 3+£ 7300+£ 6570 \text { (1)AO3 = £39 } 430
$$

(1) AO 3

Material price variance $=($ Standard price - Actual price $) \times$ Actual quantity

$$
\begin{align*}
& =\left(£ 3.60(1) \mathrm{AO} 2-\frac{\mathrm{E} 39430)}{10900(\mathrm{o} / \mathrm{f})}(1 \mathrm{o} / \mathrm{f}) \mathrm{AO} 2 \times 10900(1 \mathrm{o} / \mathrm{f}) \mathrm{AO} 2\right. \\
& =£ 190 \text { Adverse (1o/f) AO2 }
\end{align*}
$$

(iii)(AO1) 3

A01: Three marks for correct calculation of total material variance and label
Total material variance $=$ Material usage variance + Material price variance
$=£ 1681.92$ Adverse (1o/f) AO1 + £190 Adverse (1o/f) AO1
= $£ 1871.92$ Adverse (1o/f) AO1
(c)
(i)(AO2) 7

AO2: Seven marks for correct calculation of labour efficiency variance.
Standard quantity $=2484 \times \underline{40}=1656$ hours 60
Actual quantity =

$$
\text { Normal hours }=45 \times 40=1800(1) \mathrm{AO} 2
$$

Less hours lost due to power failure $=45 \times 2=(90)(1)$ AO2
Plus extra hours overtime $=45 \times 1=\underline{45}$ (1)AO2

$$
=\text { Actual hours } \quad=1755
$$

Labour efficiency variance $=($ Standard quantity - Actual quantity $) \times$ Standard rate

$$
\begin{align*}
& =(1656 \text { hours(1) AO2-1 755)(1o/f) AO2 x£6.90 (1) AO2 } \\
& =£ 683.10 \text { Adverse (1o/f) AO2 } \tag{7}
\end{align*}
$$

(ii) (AO2) 7

AO2: Seven marks for correct calculation of labour rate variance
Calculation of actual payment
At Normal rate $=45 \times 38$ hours $\times £ 6.90=£ 11799.00$ (1)AO2
At overtime rate $=45 \times 1 \times(£ 6.90 \times 1.25)=\ldots$ §388.13(1)AO2
Total actual payment $=£ 12187.13$
Labour rate variance $=($ Standard rate - Actual rate) $\times$ Actual quantity

$$
=\left(£ 6.90 \text { (1) AO2- } \frac{£ 12187.13(1 \mathrm{o} / \mathrm{f}) \mathrm{AO} 2) \times 1755(1) \mathrm{AO} 2}{1755(1) \mathrm{AO} 2}\right.
$$

$$
=£ 77.63 \text { Adverse (1o/f) AO2 }
$$

(7)
(iii)(AO1) 3

A01: Three marks for correct calculation of total labour variance and label
Total labour variance = Labour efficiency variance + Labour rate variance

$$
\begin{align*}
& =£ 683.10 \text { Adverse(1o/f) AO3 }+£ 77.63 \text { Adverse (1o/f) AO3 } \\
& =\quad £ 760.73 \text { Adverse (1o/f) AO1 } \tag{3}
\end{align*}
$$

## (d)(i)(AO1) 2

A01: One mark for each correct identification of an advantage up to a maximum of two.

It clearly shows receipts, issues and the running balance in separate columns. (1) AO1
The balance column tells the company when inventory levels are low and more needs to be ordered.
(1) AO 1

May reduce the possibility of fraud or theft as purchases, issues and balances are shown. (1) AO1
(d)(ii)(AO1) 2

A01: One mark for each correct identification of a disadvantage up to a maximum of two.

The card only shows what has been issued to production, not how much inventory has been used by production. (1) AO1

The card must be kept up-to-date otherwise inaccurate figures may be used when calculating variances etc. (1) AO1
(e) AO 1 (1) AO 2 (1) AO 3 (4) $\mathrm{AO4}$ (6)

Own figure rule applies.
Performance of Potuvill Textiles plc.

## Good performance

Workers of Potuvill Textiles plc were not paid any wage when the power cut occurred, being sent home instead.
This meant the total wages paid was lower than originally budgeted (but higher than expected for this output level).

## Poor performance

Output of 2484 for Week 41 was 216 below the expected output of 2700
More material was used than was budgeted to be used for this level of output. The material usage variance was $£ 1682$ adverse. This may have been due to poorly skilled workers or low quality material.

Potuvill Textiles plc may have to improve training or recruit higher skilled workers.
The price paid for some of the material was higher than budgeted. The material price variance was $£ 190$ adverse. However, we do not know the reason for the rise in price and it may be beyond the control of the Potuvill Textiles plc. Future budgets may need to reflect this higher price. The higher price may be due to the world market price of material or poor performance of the purchasing department. The purchasing department may have to improve their performance in the future. Perhaps they could make a contract to buy with fixed future prices.

Labour efficiency variance was $£ 683$ adverse. In the 39 hours available to labour, they did not produce the expected quantity of dresses. Production was 67 units short of expectations.

The adverse wage rate variance of $£ 77$ was due to the overtime being worked and paid at a higher rate than normal hours. Overtime may have been worked due to the low
efficiency of the workers, and because of the time lost due to the power cut. Perhaps Potuvill Textiles plc need to install their own back up emergency generator, or change power supplier, if possible.

## Other points

Perhaps the production department did perform well and it was an unrealistic budget that resulted in adverse variances.

## Conclusion

The performance was poor. All four variances were adverse. The power cut does not fully explain the shortfall in production. Action needs to be taken which may involve a change in management.

| Level | Mark | Descriptor |
| :--- | :---: | :--- |
| Level 1 | 0 | 2- 3 |
| A completely incorrect response. |  |  |
| Level 2 | Isolated elements of knowledge and understanding which are |  |
| recall based. |  |  |
| Weak or no relevant application to the scenario set. |  |  |
| Generic assertions may be present. |  |  |$|$| Level 3 | $7-9$ | Elements of knowledge and understanding, which may be applied <br> to the scenario. <br> Chains of reasoning are present, but may be incomplete or invalid. <br> A generic or superficial assessment is present. |
| :--- | :---: | :--- |
| Accurate and thorough understanding, supported by relevant <br> application to the scenario. <br> Some analytical perspectives are present, with developed chains of <br> reasoning, showing causes and/or effects. <br> An attempt at an assessment is presented, using financial and <br> maybe non-financial information, in an appropriate format and <br> communicates reasoned explanations. |  |  |
| Level 4 | $10-12$ | Accurate and thorough knowledge and understanding, supported <br> throughout by relevant application to the scenario. <br> A coherent and logical chain of reasoning, showing causes and <br> effects. <br> Assessment is balanced, wide ranging and well contextualised <br> using financial and maybe non-financial information and makes an <br> informed decision. |

12 marks

## Total for Question 2-55 marks

Q3 Mark scheme
(a)(i)

AO1 (3) AO2 (1) AO3 (2)
A01: Three marks for correct balance entered at start of year, balance at end of year, and account totals.
AO2: One mark for correct own figure to transfer to statement of comprehensive income.
AO3: One mark for each correct calculation and entry of transfers to disposals.

Provision for Depreciation account

| Date | $\underline{\text { Details }}$ | $\underline{\underline{£ 000}}$ |  | $\underline{\text { Date }}$ | $\underline{\text { Details }}$ | $\underline{\underline{0000}}$ |  |
| :--- | :--- | ---: | :--- | :--- | :--- | :---: | :---: |
| $\underline{2022}$ |  |  |  | $\underline{2022}$ |  | 2987 | (1)AO1 |
| Apr 30 | Disposals | 265 | (1)AO3 |  |  |  |  |
| May 31 | Disposals | 219 | (1)AO3 | Sept 30 | Statement of <br> Comprehensive <br> Income <br> /Income Statement | 263 | (1o/f)AO2 |
| Sep 30 | Balance c/d | $\underline{2766}$ | (1)AO1 |  |  | $\underline{\underline{3250}}$ | (10/f)AO1 |

(a)(ii)

AO1 (2) AO2 (11) AO3 (2)
A01: Two marks for correct entry for profit from operations and tax paid. AO2 : One mark for correct calculation and insertion of interest on bank overdraft and bank loan (in two positions), depreciation, operating cash flow before working capital changes, increase in inventories, decrease in trade receivables, decrease in trade payables, cash generated from operations, and net cash from operating activities.
AO3: One mark for each correct calculation and entry of profit on sale of noncurrent asset and loss on sale of non-current asset.

| Statement of Cash Flows for y/e 30 September 2022 |  |  |
| :--- | :---: | :--- |
| Cash Flows from operating activities |  |  |
| Profit from operations (412 (1)AO1+ 11(1)AO2 + 25(1)AO2) | 448000 |  |
| Add Depreciation | 263000 | (1o/f)AO2 |
| Less Profit on Sale of non-current asset | $(155000)$ | (1)AO3 |
| Add Loss on Sale of non-current asset | 72000 | (1)AO3 |
| Operating cash flow before working capital changes | 628000 | (1o/f)AO2 |
| Less Increase in inventories | $(118000)$ | (1)AO2 |
| Decrease in trade receivables | 36000 | (1)AO2 |
| Less Decrease in trade payables | $(34000)$ | (1)AO2 |
| Cash generated from operations | 512000 | (1o/f)AO2 |
| Less Interest Paid (11 (1)AO2 + 25 (1o/f)AO2) | $(36000)$ |  |
| Less Tax Paid | $(305000)$ | (1)AO1 |
| Net Cash from Operating Activities | 171000 | (1o/f)AO2 |

15 marks
(b) AO3 (3)

AO3: Three marks for correct calculation of cash flow used in financing activities.

| Sh flow from Operating activities | 171000 | (o/f) |  |
| :--- | :---: | :---: | :---: |
| h flow from Investing activities | 4000 | both (1)AO3 |  |
| -h flow used in Financing activities | $(251000)$ | $(1) A O 3$ |  |
| eecrease in cash and cash equivalents | $(76000)$ | (1)AO3 |  |

(c)AO2 (1) AO3 (2) AO4 (3)

## For statement - liquidity improved

Profit after interest was $£ 412000$

Company has generated $£ 171000$ (o/f) from Operating activities.
Investing activities show an inflow of $£ 4000$.

The current ratio at the start of the year was $2.30: 1$ which is very healthy. This improved to 2.32:1 by the end of the year.

Working capital has risen from $£ 1368000$ in 2021 to $£ 1387000$ in 2022, a rise of $£ 19$ 000

## Against statement - liquidity worsened

Cash and cash equivalents have fallen from $£ 65000$ to an overdraft of $£ 11000$, a fall of £76000

Maybe the current ratio is to high, being above 2:1

The Liquidity ratio has fallen from 0.927:1 in 2021 to 0.832:1 in 2022.
This is below a benchmark of 1:1

Financing activity shows a loan of $£ 500000$ was taken out. Interest and repayments on the loan may be high in the next four years. What was this loan for?

The loan is $£ 500000$ inflow to the company, but the Financing total was an outflow of £251 000.
What was the reason for the difference, ie outflow of over $£ 751$ 000? Perhaps a redemption of shares? Or the payment of a very large dividend?

## Conclusion

Company has probably not improved its liquidity position over the year.

| Level | Mark | Descriptor |
| :---: | :---: | :--- |
|  | 0 | A completely incorrect response. |
| Level 1 | $1-2$ | Isolated elements of knowledge and understanding that are recall <br> based. <br> Generic assertions may be present. <br> Weak or no relevant application to the scenario set. |
| Level 2 | $3-4$ | Elements of knowledge and understanding, which are applied to <br> the scenario. <br> Some analysis is present, with developed chains of reasoning, <br> showing causes and/or effects applied to the scenario, although <br> these may be incomplete or invalid. <br> An attempt at an evaluation is presented, using financial and <br> perhaps non-financial information, with a decision. |
| Level 3 | $5-6$ | Accurate and thorough knowledge and understanding. Application <br> to the scenario is relevant and effective. <br> A coherent and logical chain of reasoning, showing causes and <br> effects is present. <br> Evaluation is balanced and wide-ranging, using financial and <br> perhaps non-financial information and an appropriate decision is <br> made. |

Question 4
(a) A01(4)

A01: Four marks for correct calculation and insertion of sum from directors and private investors, investment fund and bank loan, flotation, and total sum.

| Capital Budget for Glowtherme plc |  |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{£ 0 0 0}$ |  |  |  |  |  |
| Directors | 600 | both |  |  |  |  |
| Private investors | 1500 | $(1)$ AO1 |  |  |  |  |
| Investment Fund | 2700 | both |  |  |  |  |
| Bank loan | 600 | (1)AO1 |  |  |  |  |
| Flotation | $\underline{3600}$ | (10/f)AO1 |  |  |  |  |
| Total | 9000 | (10/f)AO1 |  |  |  |  |
|  |  |  |  |  |  | 4 marks |

(b) AO1(1) AO2 (3) AO3 (1)

A01: One mark for correct calculation of units sold for cash
A02: One mark each for sales value, and for each two months cash received from sales.
AO3: One mark for correct calculation of discount allowed.

| Cash Budget extract |  |  |  |  |  |  |
| :--- | ---: | ---: | :--- | ---: | ---: | ---: |
|  | $\frac{\text { Month }}{1}$ | Month 2 |  | $\frac{\text { Month }}{3}$ | $\frac{\text { Month }}{4}$ |  |
| Sales units | 150 | 250 |  | 300 | 320 |  |
| Units sold for cash | 45 | 75 |  | 90 | 96 | (1)AO1 |
| Sales value | 27000 | 45000 |  | 54000 | 57600 | (1o/f)AO2 |
| Less 5\% discount allowed | $(1350)$ | $(2250)$ |  | $(2700)$ | $(2880)$ | (10/f)AO3 |
| Cash received from cash sales | 25650 | 42750 | (10/f)AO2 | 51300 | 54720 | (1o/f)AO2 |
|  |  |  |  |  |  | $\mathbf{5 ~ m a r k s ~}$ |

(c) AO2(9) AO3 (6)

## )

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AO2: One mark for correct calculation of units sold on credit, sales value, payment received from sales of month 1 and month 2 , and month 3 and month 4.
AO3: One mark each for total sales value at the end of the month, total payments received by the end of the month, and total debtors at the end of the month.

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trade Receivables budget |  |  |  |  |  |  |
|  | Month 1 | Month 2 |  | Month $\underline{3}$ | Month 4 |  |
| Sales units | 150 | 250 |  | 300 | 320 | All four |
| Units sold on credit | 105 | 175 |  | 210 | 224 | (1)AO2 |
| Credit Sales value | 63000 | 105000 | (10/f)AO2 | 126000 | 134400 | (10/f)AO2 |
| Payment received for month 1 sales | 5250 | 5250 | (10/f)AO2 | 5250 | 5250 | (10/f)AO2 |
| Payment received for month 2 sales |  | 8750 | (10/f)AO2 | 8750 | 8750 | (10/f)AO2 |
| Payment received for month 3 sales |  |  |  | 10500 | 10500 | (10/f)AO2 |
| Payment received for month 4 sales |  |  |  |  | 11200 | (10/f)AO2 |
|  |  |  |  |  |  |  |
| Total sales made by month end | 63000 | 168000 | (10/f)AO3 | 294000 | 428400 | (10/f)AO3 |
| Total payments received by month end | 5250 | 19250 | (1o/f)AO3 | 43750 | 79450 | (10/f)AO3 |
| Total debtors at month end | 57750 | 148750 | (1o/f)AO3 | 250250 | 348950 | (10/f)AO3 |
|  |  |  |  |  |  | 15 marks |

## The mark will apply to both months if there are two months figures to the left.

(d) AO2 (1) AO3 (2) AO4 (3)

## Case For flexible budgets

Allows good decision making as "like is compared to like" eg costs can be compared to revenues at the same sales or output levels.

Flexible budgets may save Glowtherme plc time and money by allowing "management by exception" ie management need to take action only if there is a variance at a particular level of output or sales.

The targets are realistic if the budget is flexible and this may improve the motivation of Glowtherme plc employees.

Glowtherme plc is a new company and they may not be sure exactly what the predicted sales volume will be. Producing just one budget for a possible output level may not be helpful

Any variances are more meaningful if the volume element is eliminated.

## Case Against flexible budgets

Drawing up a series of budgets at different output levels will take time which may cost Glowtherme plc money.

Figures are only estimates so may be misleading or the action taken in response is inappropriate.

## Conclusion

Should relate to points made above ie flexible budgets are a very useful tool.

| Level | Mark | Descriptor |
| :---: | :---: | :--- |
|  | 0 | A completely incorrect response. |
| Level 1 | $1-2$ | Isolated elements of knowledge and understanding that are recall <br> based. <br> Generic assertions may be present. <br> Weak or no relevant application to the scenario set. |
| Level 2 | $3-4$ | Elements of knowledge and understanding, which are applied to <br> the scenario. <br> Some analysis is present, with developed chains of reasoning, <br> showing causes and/or effects applied to the scenario, although <br> these may be incomplete or invalid. <br> An attempt at an evaluation is presented, using financial and <br> perhaps non-financial information, with a decision. |
| Level 3 | $5-6$ | Accurate and thorough knowledge and understanding. Application <br> to the scenario is relevant and effective. <br> A coherent and logical chain of reasoning, showing causes and <br> effects is present. <br> Evaluation is balanced and wide-ranging, using financial and <br> perhaps non-financial information and an appropriate decision is <br> made. |

6 marks
(Total for Question 4 = 30 marks)

## Question 5 Mark scheme

(a)AO1 (2)

A01 : One mark for any two reserves correct, one further mark for a third reserve.

Three capital reserves are
Share premium Revaluation reserve Capital redemption reserve. (1)A01 $\times 2$
2 marks
(b)AO1 (1)

A01 : One mark for three reserves correct

Three revenue reserves are Retained earnings, General reserve, and Foreign Exchange reserve.
(1)A01 1 mark
(c)AO2 (2)

AO2 (2) Two marks for correct calculation of premium per share.
$£ 45$ million of shares at $£ 0.50$ per share $=90$ million shares (1)A02
Premium per share $=£ 18$ million $\quad=£ 0.20$ premium per share $(10 / f)$ A02
90 (o/f)million shares
2 marks
(d)AO2 (2)

AO2 (2) Two marks for correct calculation of percentage of property revaluation.

Property revaluation £4m (1)A02 both $=16 \%$ upward revaluation. (1)A02 £25 m

2 marks
(e)AO1 (1)

A01: One mark for correct identification of possible reason for transfer.
Transfer could be to protect against movements in the value of foreign currencies.
(1)A01
(f)AO2 (2)

AO2 (2) Two marks for correct calculation of interim dividend per share.
Interim dividend per share $=£ 0.72$ million (1)A02 both $=£ 0.008$ ( 0.8 pence) per share (1)A02 90 million shares

## AO1 : One mark for correct identification of possible reason for transfer.

Transfer could be to put funds aside for a purchase of property (or another noncurrent asset) (1)A01

Or to guard against a future uncertainty or unexpected liability.
(h)AO3 (3)

AO3 : One mark for correct explanation of term and one mark for each correct identification of a reason.

Capital redemption is when shares are redeemed ie bought back, from shareholders. (1)A01

This may occur because the company does not require all of the funds at its disposal. (1)A01

Or, the company may wish to see an improvement in some ratios eg return on capital employed.
(i)AO3 (2)

AO3 : Two marks for correct explanation of reason why transfer is made.

A transfer to the Capital Redemption Reserve is made to protect the creditors by creating a creditor's buffer. (1)A03

This means all of the funds cannot be withdrawn from the business from capital reserves. (1)A03
(j)AO2 (4)

AO2 (4) Four marks for correct calculation of final dividend per share.
Number of shares $=45 \mathrm{~m}-9 \mathrm{~m}=36$ million (1)A02 $\times 2=72$ million shares (1o/f)A02

Final dividend per share $=£ 0.936$ million (1)A02 both $=£ 0.013$ ( 1.3 pence) per share (1o/f)A02

72(o/f)million shares

## AO2 : Two marks for not including in profit and updated value of property. AO3 : Two marks for correct explanation of why revaluation is not included.

The revaluation will not be included in the profit figure this year. (1)A02
The upward revaluation is classed as an unrealised gain. (1)A03 When the property is sold the gain is realised and added to the profit.(1)A03

If the upward revaluation is $£ 4 m$, then the property is valued at $£ 29$ million (1)A02
4 marks

## (I) AO2 (1) AO3 (2) AO4 (3)

## For paying a final dividend

Shareholders receive cash when the dividend is paid which they can spend how they wish.

If healthy dividends are paid, the market may like this and this may cause the share price of Beddokk Supermarkets plc to rise.

If bonus shares are issued, there are more shares on the market so the price of the shares may fall.

## For issuing bonus shares

Shareholders may be able to look forward to more dividends in the future as they hold more shares.

No funds leave Beddokk Supermarkets plc. The company may have liquidity problems or be short of cash. If dividends are paid, this will see funds leaving the company.

## Conclusion

Some shareholders would prefer to receive cash at the present time when paid a dividend.

Some shareholders would be happy to receive bonus shares now, with larger dividends in the future.
Level Mark $\quad$ Descriptor

|  | 0 | A completely incorrect response. |
| :---: | :---: | :--- |
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| Level 3 | $5-6$ | Accurate and thorough knowledge and understanding. Application <br> to the scenario is relevant and effective. <br> A coherent and logical chain of reasoning, showing causes and <br> effects is present. <br> Evaluation is balanced and wide-ranging, using financial and <br> perhaps non-financial information and an appropriate decision is <br> made. |

## 6 marks

Total for Question 5 = 30 marks

1

## Question 6

A01: Five marks for calculation of revenue, total variable costs, contribution, other fixed overheads and profit.
AO2: Six marks for calculation of costs for materials and labour, delivery, power and semi-variable overheads (variable), rent and insurance, depreciation, and semi-variable overheads (fixed).

| Statement of Profit or Loss for G-Round Wheels Limited for y/e 30 september 2022 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | £ | £ |  |
| Revenue | (108000 | x 4.95) |  |  | 534600 | (1)AO1 |
| Less Variable costs |  |  |  |  |  |  |
| Materials | $(1.13$ | $\times 108000)$ |  | 122040 | both |  |
| Labour | (5 | x 150 | x 48) | 36000 | (1)AO2 |  |
| Delivery | (108000 | $\div 50$ ) | + 34 | 73440 | (1)AO2 |  |
| Power | (5 | x 48 | x 54) | 12960 | both |  |
| Semi-Variable overheads | (108000 | x 0.17) |  | 18360 | (1)AO2 |  |
| Total variable costs |  |  |  |  | 262800 | (10/f)AO1 |
| Contribution |  |  |  |  | 271800 | (1o/f)AO1 |
|  |  |  |  |  |  |  |
| Less Fixed cost |  |  |  |  |  |  |
| Rent | $(4150$ | $\times 12)$ |  | 49800 | Both |  |
| Insurance | (220 | $\times 12)$ |  | 2640 | (1)AO2 |  |
| Depreciation | (28000 | $\div 7)$ |  | 4000 | (1)AO2 |  |
| Semi-Variable overheads | (2125 | $\times 12)$ |  | 25500 | (1)AO2 |  |
| Other fixed overheads |  |  |  | 27840 | (1)AO1 |  |
| Total fixed costs |  |  |  |  | 109780 |  |
|  |  |  |  |  |  |  |
| Profit for year |  |  |  |  | 162020 | (1o/f)AO1 |
|  |  |  |  |  |  |  |
| Workings |  |  |  |  |  |  |
| Sales units | (450 | $\times 5$ | x 48) | $=108000$ |  | 11 marks |


(c) $\mathbf{A O 3}$ (4)

A03: Four marks for calculation of decrease in variable costs required to maintain ratio.
Present contribution/sales (c/s) ratio $=0.51$ ( $\mathrm{o} / \mathrm{f}$ )

Next year’s sales = 108000 (o/f) x $£ 4.45$ per unit = 480600 (1o/f)AO3
Contribution must $=480600(\mathrm{o} / \mathrm{f}) \times 0.51$ (o/f) $=£ 245106$ (1o/f)AO3
Therefore variable costs must be $£ 480600$ (o/f) - $£ 245106$ (o/f) = $£ 235494$ (1o/f)AO3
This year variable costs are $£ 262800$ (o/f)
Therefore decrease in variable costs must be $£ 262800$ (o/f) - $£ 235494$ (o/f) = $£ 27$ 306 (1o/f)AO3

4 marks
(d) (e) ) AO2 (1) AO3 (2) AO4 (3)

## Possible to decrease variable costs

It may be possible to decrease labour costs if unemployment is high and jobs are scarce.

It may be possible to decrease material costs if G-Round Wheels Ltd is a skilled negotiator and can agree a lower price. If supply in the market exceeds demand, then the company will be in a stronger position when negotiating. G-Round Wheels Ltd may be able to find an alternative delivery company at a lower price.

G-Round Wheels Ltd may be able to find an alternative power supplier at a lower price.

We are not told what the semi-variable overheads are. However, they may include costs such as telephone. G-Round Wheels Ltd may be able to find an alternative telephone supplier at a lower price.

Not possible to decrease variable costs
It may not be possible to decrease labour costs if unemployment is low and labour is scarce.

It may be not be possible to decrease material costs if G-Round Wheels Ltd is not a skilled negotiator and is unable to agree a lower price. If demand in the market exceeds supply, then the company will be in a weaker position when negotiating to decrease prices..

G-Round Wheels Ltd may be unable to find an alternative delivery company at a lower price.

G-Round Wheels Ltd may be unable to find an alternative power supplier at a lower price.

We are not told what the semi-variable overheads are. However, they may include costs such as telephone. G-Round Wheels Ltd may not be able to find an alternative power supplier at a lower price. The telephone company may have a monopoly in the area.

## Conclusion

It may or may not be possible to decrease the variable cost of G -Round Wheels Ltd.

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