



# Cambridge International AS & A Level

---

**ACCOUNTING****9706/31**

Paper 3 Structured Questions

**October/November 2021**

MARK SCHEME

Maximum Mark: 150

---

**Published**

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge International will not enter into discussions about these mark schemes.

Cambridge International is publishing the mark schemes for the October/November 2021 series for most Cambridge IGCSE™, Cambridge International A and AS Level components and some Cambridge O Level components.

---

This document consists of **16** printed pages.

### Generic Marking Principles

These general marking principles must be applied by all examiners when marking candidate answers. They should be applied alongside the specific content of the mark scheme or generic level descriptors for a question. Each question paper and mark scheme will also comply with these marking principles.

#### GENERIC MARKING PRINCIPLE 1:

Marks must be awarded in line with:

- the specific content of the mark scheme or the generic level descriptors for the question
- the specific skills defined in the mark scheme or in the generic level descriptors for the question
- the standard of response required by a candidate as exemplified by the standardisation scripts.

#### GENERIC MARKING PRINCIPLE 2:

Marks awarded are always **whole marks** (not half marks, or other fractions).

#### GENERIC MARKING PRINCIPLE 3:

Marks must be awarded **positively**:

- marks are awarded for correct/valid answers, as defined in the mark scheme. However, credit is given for valid answers which go beyond the scope of the syllabus and mark scheme, referring to your Team Leader as appropriate
- marks are awarded when candidates clearly demonstrate what they know and can do
- marks are not deducted for errors
- marks are not deducted for omissions
- answers should only be judged on the quality of spelling, punctuation and grammar when these features are specifically assessed by the question as indicated by the mark scheme. The meaning, however, should be unambiguous.

#### GENERIC MARKING PRINCIPLE 4:

Rules must be applied consistently, e.g. in situations where candidates have not followed instructions or in the application of generic level descriptors.

**GENERIC MARKING PRINCIPLE 5:**

Marks should be awarded using the full range of marks defined in the mark scheme for the question (however; the use of the full mark range may be limited according to the quality of the candidate responses seen).

**GENERIC MARKING PRINCIPLE 6:**

Marks awarded are based solely on the requirements as defined in the mark scheme. Marks should not be awarded with grade thresholds or grade descriptors in mind.

### **Social Science-Specific Marking Principles (for point-based marking)**

**1 Components using point-based marking:**

- Point marking is often used to reward knowledge, understanding and application of skills. We give credit where the candidate's answer shows relevant knowledge, understanding and application of skills in answering the question. We do not give credit where the answer shows confusion.

From this it follows that we:

- a** DO credit answers which are worded differently from the mark scheme if they clearly convey the same meaning (unless the mark scheme requires a specific term)
- b** DO credit alternative answers/examples which are not written in the mark scheme if they are correct
- c** DO credit answers where candidates give more than one correct answer in one prompt/numbered/scaffolded space where extended writing is required rather than list-type answers. For example, questions that require *n* reasons (e.g. State two reasons ...).
- d** DO NOT credit answers simply for using a 'key term' unless that is all that is required. (Check for evidence it is understood and not used wrongly.)
- e** DO NOT credit answers which are obviously self-contradicting or trying to cover all possibilities
- f** DO NOT give further credit for what is effectively repetition of a correct point already credited unless the language itself is being tested. This applies equally to 'mirror statements' (i.e. polluted/not polluted).
- g** DO NOT require spellings to be correct, unless this is part of the test. However spellings of syllabus terms must allow for clear and unambiguous separation from other syllabus terms with which they may be confused (e.g. Corrosion/Corrosion)

<p><b>2 Presentation of mark scheme:</b></p> <ul style="list-style-type: none"> <li>• Slashes (/) or the word 'or' separate alternative ways of making the same point.</li> <li>• Semi colons (;) bullet points (•) or figures in brackets (1) separate different points.</li> <li>• Content in the answer column in brackets is for examiner information/context to clarify the marking but is not required to earn the mark (except Accounting syllabuses where they indicate negative numbers).</li> </ul>
<p><b>3 Calculation questions:</b></p> <ul style="list-style-type: none"> <li>• The mark scheme will show the steps in the most likely correct method(s), the mark for each step, the correct answer(s) and the mark for each answer</li> <li>• If working/explanation is considered essential for full credit, this will be indicated in the question paper and in the mark scheme. In all other instances, the correct answer to a calculation should be given full credit, even if no supporting working is shown.</li> <li>• Where the candidate uses a valid method which is not covered by the mark scheme, award equivalent marks for reaching equivalent stages.</li> <li>• Where an answer makes use of a candidate's own incorrect figure from previous working, the 'own figure rule' applies: full marks will be given if a correct and complete method is used. Further guidance will be included in the mark scheme where necessary and any exceptions to this general principle will be noted.</li> </ul>
<p><b>4 Annotation:</b></p> <ul style="list-style-type: none"> <li>• For point marking, ticks can be used to indicate correct answers and crosses can be used to indicate wrong answers. There is no direct relationship between ticks and marks. Ticks have no defined meaning for levels of response marking.</li> <li>• For levels of response marking, the level awarded should be annotated on the script.</li> <li>• Other annotations will be used by examiners as agreed during standardisation, and the meaning will be understood by all examiners who marked that paper.</li> </ul>

Question	Answer	Marks																																																												
1(a)	Debiting the bonus issue to retained earnings rather than to share premium (1)	1																																																												
1(b)	<p>EN plc Statement of cash flows for the year ended 31 December 2020</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;"></td> <td style="text-align: right; width: 20%;">\$000</td> <td style="text-align: right; width: 20%;">\$000</td> </tr> <tr> <td>Profit from operations (10 + 3 + 15)</td> <td style="text-align: right;">28</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Depreciation</td> <td style="text-align: right;">112</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Loss on disposal of machinery</td> <td style="text-align: right;">14</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Increase in working capital</td> <td style="text-align: right;"><u>(45)</u></td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Cash from operations</td> <td style="text-align: right;">109</td> <td></td> </tr> <tr> <td>Interest paid</td> <td style="text-align: right;"><u>(13)</u></td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Net cash from operating activities</td> <td style="text-align: right;">96</td> <td style="text-align: right;">(1)OF</td> </tr> <tr> <td>Cash flow from investing activities</td> <td></td> <td></td> </tr> <tr> <td>Purchase of non-current assets</td> <td style="text-align: right;">(291)</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Proceeds of sale of machinery</td> <td style="text-align: right;"><u>47</u></td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Net cash used in investing activities</td> <td style="text-align: right;">(244)</td> <td style="text-align: right;">(1)OF</td> </tr> <tr> <td>Cash flow from financing activities</td> <td></td> <td></td> </tr> <tr> <td>Proceeds from rights issue of shares</td> <td style="text-align: right;">180</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Proceeds from issue of debentures</td> <td style="text-align: right;">200</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Dividends paid</td> <td style="text-align: right;"><u>(40)</u></td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Net cash from financing activities</td> <td style="text-align: right;">340</td> <td style="text-align: right;">(1)OF</td> </tr> <tr> <td>Net increase in cash and cash equivalents</td> <td style="text-align: right;">192</td> <td style="text-align: right;">(1)OF</td> </tr> <tr> <td>Cash and cash equivalents on 31 December 2019</td> <td style="text-align: right;"><u>(42)</u></td> <td></td> </tr> <tr> <td>Cash and cash equivalents on 31 December 2020</td> <td style="text-align: right;"><u>150</u></td> <td style="text-align: right;">(1)OF</td> </tr> </table>		\$000	\$000	Profit from operations (10 + 3 + 15)	28	(1)	Depreciation	112	(1)	Loss on disposal of machinery	14	(1)	Increase in working capital	<u>(45)</u>	(1)	Cash from operations	109		Interest paid	<u>(13)</u>	(1)	Net cash from operating activities	96	(1)OF	Cash flow from investing activities			Purchase of non-current assets	(291)	(1)	Proceeds of sale of machinery	<u>47</u>	(1)	Net cash used in investing activities	(244)	(1)OF	Cash flow from financing activities			Proceeds from rights issue of shares	180	(1)	Proceeds from issue of debentures	200	(1)	Dividends paid	<u>(40)</u>	(1)	Net cash from financing activities	340	(1)OF	Net increase in cash and cash equivalents	192	(1)OF	Cash and cash equivalents on 31 December 2019	<u>(42)</u>		Cash and cash equivalents on 31 December 2020	<u>150</u>	(1)OF	15
	\$000	\$000																																																												
Profit from operations (10 + 3 + 15)	28	(1)																																																												
Depreciation	112	(1)																																																												
Loss on disposal of machinery	14	(1)																																																												
Increase in working capital	<u>(45)</u>	(1)																																																												
Cash from operations	109																																																													
Interest paid	<u>(13)</u>	(1)																																																												
Net cash from operating activities	96	(1)OF																																																												
Cash flow from investing activities																																																														
Purchase of non-current assets	(291)	(1)																																																												
Proceeds of sale of machinery	<u>47</u>	(1)																																																												
Net cash used in investing activities	(244)	(1)OF																																																												
Cash flow from financing activities																																																														
Proceeds from rights issue of shares	180	(1)																																																												
Proceeds from issue of debentures	200	(1)																																																												
Dividends paid	<u>(40)</u>	(1)																																																												
Net cash from financing activities	340	(1)OF																																																												
Net increase in cash and cash equivalents	192	(1)OF																																																												
Cash and cash equivalents on 31 December 2019	<u>(42)</u>																																																													
Cash and cash equivalents on 31 December 2020	<u>150</u>	(1)OF																																																												

Question	Answer	Marks
1(c)	<p>The company is profitable/is making a profit. (1)            The profit for the year seems quite low. (1)            ROCE using opening capital is (28/440) 6.36%/using closing capital (28/910) 3.08%. (1)OF            Substantial capital receipts were needed to clear the overdraft. (1)            Dividends were considerably higher than profits. (1)            The trend would appear to be towards negative retained earnings leading to no dividends at a future date. (1)</p> <p><b>Accept other valid points</b>            Comments <b>Max 3</b>            Decision (1) mark</p>	<b>4</b>
1(d)	<p>The debenture has increased gearing/risk for the company (1) but it still remains low. (1)            The debenture must be repaid. (1)            The interest must be paid (1) irrespective of the level of profit/unpaid interest could lead to liquidation. (1)            The high bank balance at the year-end may indicate that the debenture was issued earlier than was necessary. (1)            The interest on the debenture appears to be less than the dividend paid. (1)            May require security/collateral. (1)            Will avoid dilution of ownership. (1)</p> <p><b>Accept other valid points</b>  <b>Max 5</b></p>	<b>5</b>

Question	Answer	Marks																		
2(a)	<p>The company had to: select a specific date for the transfer (1)            ensure the data on the manual system is up to date (1)            carry out control and verification procedures on the data from the manual system (1)            set up passwords for the new system (1)            ensure that there is adequate virus/firewall protection (1)            physical location of equipment (1)            set up the account names in the new system (1)            enter the opening balances on the new systems (1)            run both manual and computerised systems in parallel (1)            organise back up of data for the new system (1)            discontinue the manual system once satisfied with the new system (1)</p> <p><b>Accept other valid points</b>  <b>Max 8</b></p>	8																		
2(b)	<table border="1"> <thead> <tr> <th data-bbox="719 1711 783 1899"></th> <th data-bbox="719 1516 783 1711">\$</th> <th data-bbox="719 304 783 1516">explanation</th> </tr> </thead> <tbody> <tr> <td data-bbox="783 1711 884 1899">1 training</td> <td data-bbox="783 1516 884 1711">4 500 decrease (1)</td> <td data-bbox="783 304 884 1516">staff training should not be capitalised (1) and the full cost should be written off when incurred (1)</td> </tr> <tr> <td data-bbox="884 1711 984 1899">2 vehicles</td> <td data-bbox="884 1516 984 1711">2 000 increase (1)</td> <td data-bbox="884 304 984 1516">the recoverable amount is the higher of value in use and fair value (1) and the impairment loss was only \$5 000 (1)</td> </tr> <tr> <td data-bbox="984 1711 1085 1899">3 machinery</td> <td data-bbox="984 1516 1085 1711">17 000 increase (1)</td> <td data-bbox="984 304 1085 1516">the recoverable amount is higher than the carrying amount (1) and so there is no impairment loss to account for (1)</td> </tr> <tr> <td data-bbox="1085 1711 1185 1899">4 inventory</td> <td data-bbox="1085 1516 1185 1711">8 000 increase (1)</td> <td data-bbox="1085 304 1185 1516">the damage did not relate to a condition at the year end and is a non-adjusting event (1) which only needs to be disclosed in a note if material (1)</td> </tr> <tr> <td data-bbox="1185 1711 1249 1899">5 premises</td> <td data-bbox="1185 1516 1249 1711">Nil (1)</td> <td data-bbox="1185 304 1249 1516">revaluation does not affect profit (1) as it is credited to a revaluation reserve (1)</td> </tr> </tbody> </table> <p><b>Accept other valid points.</b></p>		\$	explanation	1 training	4 500 decrease (1)	staff training should not be capitalised (1) and the full cost should be written off when incurred (1)	2 vehicles	2 000 increase (1)	the recoverable amount is the higher of value in use and fair value (1) and the impairment loss was only \$5 000 (1)	3 machinery	17 000 increase (1)	the recoverable amount is higher than the carrying amount (1) and so there is no impairment loss to account for (1)	4 inventory	8 000 increase (1)	the damage did not relate to a condition at the year end and is a non-adjusting event (1) which only needs to be disclosed in a note if material (1)	5 premises	Nil (1)	revaluation does not affect profit (1) as it is credited to a revaluation reserve (1)	15
	\$	explanation																		
1 training	4 500 decrease (1)	staff training should not be capitalised (1) and the full cost should be written off when incurred (1)																		
2 vehicles	2 000 increase (1)	the recoverable amount is the higher of value in use and fair value (1) and the impairment loss was only \$5 000 (1)																		
3 machinery	17 000 increase (1)	the recoverable amount is higher than the carrying amount (1) and so there is no impairment loss to account for (1)																		
4 inventory	8 000 increase (1)	the damage did not relate to a condition at the year end and is a non-adjusting event (1) which only needs to be disclosed in a note if material (1)																		
5 premises	Nil (1)	revaluation does not affect profit (1) as it is credited to a revaluation reserve (1)																		
2(c)	<p>Because they arose from errors in data input (1) rather than processing errors (1)</p>	2																		

Question	Answer	Marks																					
3(a)	Interest on capital <b>(1)</b> Partnership salary <b>(1)</b>	<b>2</b>																					
3(b)	<table border="1"> <tr> <td>partner</td> <td>shareholder</td> </tr> <tr> <td>has joint and several liability <b>(1)</b></td> <td>enjoys limited liability <b>(1)</b></td> </tr> <tr> <td>receives appropriations of profit <b>(1)</b></td> <td>receives dividends <b>(1)</b></td> </tr> <tr> <td>death of partner causes legal end of partnership <b>(1)</b></td> <td>death of shareholder does not affect legal existence of company <b>(1)</b></td> </tr> <tr> <td>has control of the business <b>(1)</b></td> <td>has voting rights/ appoints board of directors <b>(1)</b></td> </tr> </table> <p><b>Accept other valid points</b> Any three pairs, <b>Max 6</b></p>	partner	shareholder	has joint and several liability <b>(1)</b>	enjoys limited liability <b>(1)</b>	receives appropriations of profit <b>(1)</b>	receives dividends <b>(1)</b>	death of partner causes legal end of partnership <b>(1)</b>	death of shareholder does not affect legal existence of company <b>(1)</b>	has control of the business <b>(1)</b>	has voting rights/ appoints board of directors <b>(1)</b>	<b>6</b>											
partner	shareholder																						
has joint and several liability <b>(1)</b>	enjoys limited liability <b>(1)</b>																						
receives appropriations of profit <b>(1)</b>	receives dividends <b>(1)</b>																						
death of partner causes legal end of partnership <b>(1)</b>	death of shareholder does not affect legal existence of company <b>(1)</b>																						
has control of the business <b>(1)</b>	has voting rights/ appoints board of directors <b>(1)</b>																						
3(c)	<table> <thead> <tr> <th></th> <th>Eunice</th> <th>Malcolm</th> </tr> <tr> <th></th> <th>\$</th> <th>\$</th> </tr> </thead> <tbody> <tr> <td>Capital</td> <td>80 000</td> <td>15 000</td> </tr> <tr> <td>Current</td> <td>10 000</td> <td>(5 000)</td> </tr> <tr> <td>Profit on realisation</td> <td><u>60 000</u> <b>(1)</b></td> <td><u>15 000</u> <b>(1)</b></td> </tr> <tr> <td>Number of shares</td> <td><u>150 000</u></td> <td><u>25 000</u></td> </tr> <tr> <td></td> <td><u>120 000</u></td> <td><u>20 000</u></td> </tr> </tbody> </table>		Eunice	Malcolm		\$	\$	Capital	80 000	15 000	Current	10 000	(5 000)	Profit on realisation	<u>60 000</u> <b>(1)</b>	<u>15 000</u> <b>(1)</b>	Number of shares	<u>150 000</u>	<u>25 000</u>		<u>120 000</u>	<u>20 000</u>	<b>6</b>
	Eunice	Malcolm																					
	\$	\$																					
Capital	80 000	15 000																					
Current	10 000	(5 000)																					
Profit on realisation	<u>60 000</u> <b>(1)</b>	<u>15 000</u> <b>(1)</b>																					
Number of shares	<u>150 000</u>	<u>25 000</u>																					
	<u>120 000</u>	<u>20 000</u>																					



Question	Answer	Marks																														
3(d)	<p>FD Limited has been paying a dividend per share of \$0.20 (1) per year. If this continues Malcolm will receive \$4 000 a year (1)OF as a shareholder. As a partner his share of profit was \$6 000 a year (1). It would therefore appear that his income will be lower (1)OF. However he is no longer providing labour to the partnership and so is free to work and earn elsewhere (1). The debit balance on his current account suggests his need for funds was higher than his share of profit (1). He now has the possibility of capital growth in the value of his shares (1). He now will have limited liability (1). He has less control (1).</p> <p><b>Accept other valid points.</b> Comments <b>Max 3</b> Calculations <b>Max 3</b> Decision (1)</p>	7																														
3(e)	<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Debit</th> <th style="text-align: center;">Credit</th> </tr> <tr> <th></th> <th style="text-align: center;">\$</th> <th style="text-align: center;">\$</th> </tr> </thead> <tbody> <tr> <td>Tangible non-current assets</td> <td style="text-align: right;">130 000</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Goodwill</td> <td style="text-align: right;">33 000</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Trade receivables</td> <td style="text-align: right;">19 600</td> <td></td> </tr> <tr> <td>Bank</td> <td style="text-align: right;">100</td> <td></td> </tr> <tr> <td>Trade payables</td> <td></td> <td style="text-align: right;">7 700</td> </tr> <tr> <td>Ordinary share capital</td> <td></td> <td style="text-align: right;">140 000</td> </tr> <tr> <td>Share premium</td> <td></td> <td style="text-align: right;">35 000</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">(1)</td> </tr> </tbody> </table>		Debit	Credit		\$	\$	Tangible non-current assets	130 000	(1)	Goodwill	33 000	(1)	Trade receivables	19 600		Bank	100		Trade payables		7 700	Ordinary share capital		140 000	Share premium		35 000			(1)	4
	Debit	Credit																														
	\$	\$																														
Tangible non-current assets	130 000	(1)																														
Goodwill	33 000	(1)																														
Trade receivables	19 600																															
Bank	100																															
Trade payables		7 700																														
Ordinary share capital		140 000																														
Share premium		35 000																														
		(1)																														
Question	Answer	Marks																														
4(a)	<p>There is no value for cost of sales (1) as there have been no purchases (1). No value is ascribed to inventory held in the shop (1) which is prudent (1) and as the goods are donated cost will always be less than net realisable value (1). No wages are payable as the society is run by volunteers (1).</p> <p><b>Accept other valid points.</b> <b>Max 4</b></p>	4																														

Question	Answer	Marks																						
4(b)	<p style="text-align: center;">X Soc</p> <p>Income and expenditure account for the year ended 31 December 2020</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;"></td> <td style="width: 50%; text-align: right;">\$</td> </tr> <tr> <td>Grants</td> <td style="text-align: right;">80 000</td> </tr> <tr> <td>Cash donations</td> <td style="text-align: right;">96 520</td> </tr> <tr> <td>Profit from shop</td> <td style="text-align: right;"><u>90 600</u> (1)</td> </tr> <tr> <td></td> <td style="text-align: right;">267 120</td> </tr> <tr> <td>Cost of wheelchairs</td> <td style="text-align: right;"><u>173 260</u> (1)</td> </tr> <tr> <td>Administrative expenses</td> <td style="text-align: right;">14 670 (1)</td> </tr> <tr> <td>Advertising and fundraising</td> <td style="text-align: right;">22 440 (1)</td> </tr> <tr> <td>Depreciation of computer</td> <td style="text-align: right;"><u>1 400</u> (1)</td> </tr> <tr> <td>Surplus/excess of income over expenditure</td> <td style="text-align: right;"><u>55 350</u> (1)OF</td> </tr> </table>		\$	Grants	80 000	Cash donations	96 520	Profit from shop	<u>90 600</u> (1)		267 120	Cost of wheelchairs	<u>173 260</u> (1)	Administrative expenses	14 670 (1)	Advertising and fundraising	22 440 (1)	Depreciation of computer	<u>1 400</u> (1)	Surplus/excess of income over expenditure	<u>55 350</u> (1)OF	7		
	\$																							
Grants	80 000																							
Cash donations	96 520																							
Profit from shop	<u>90 600</u> (1)																							
	267 120																							
Cost of wheelchairs	<u>173 260</u> (1)																							
Administrative expenses	14 670 (1)																							
Advertising and fundraising	22 440 (1)																							
Depreciation of computer	<u>1 400</u> (1)																							
Surplus/excess of income over expenditure	<u>55 350</u> (1)OF																							
4(c)	<p>X Soc</p> <p>Statement of financial position at 31 December 2020</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;"></td> <td style="width: 50%; text-align: right;">\$</td> </tr> <tr> <td>Non-current asset</td> <td></td> </tr> <tr> <td>  Computer</td> <td style="text-align: right;">5 600 (1)</td> </tr> <tr> <td>Current assets</td> <td></td> </tr> <tr> <td>  Other receivables <b>W1</b></td> <td style="text-align: right;">45 200 (3)</td> </tr> <tr> <td>  Bank</td> <td style="text-align: right;"><u>7 720</u> (1)</td> </tr> <tr> <td>  Total assets</td> <td style="text-align: right;"><u>58 520</u></td> </tr> <tr> <td>Accumulated fund</td> <td style="text-align: right;">55 350 (1)OF</td> </tr> <tr> <td>Current liabilities</td> <td></td> </tr> <tr> <td>  Other payables <b>W2</b></td> <td style="text-align: right;"><u>3 170</u> (2)</td> </tr> <tr> <td></td> <td style="text-align: right;"><u>58 520</u></td> </tr> </table> <p><b>W1</b> shop rent 1 000 (1) + advertising 4 800 (1) + deposits 39 400 (1) = \$45 200  <b>W2</b> administrative expenses 450 (1) + shop operating costs 2 720 (1) = \$3 170</p>		\$	Non-current asset		Computer	5 600 (1)	Current assets		Other receivables <b>W1</b>	45 200 (3)	Bank	<u>7 720</u> (1)	Total assets	<u>58 520</u>	Accumulated fund	55 350 (1)OF	Current liabilities		Other payables <b>W2</b>	<u>3 170</u> (2)		<u>58 520</u>	8
	\$																							
Non-current asset																								
Computer	5 600 (1)																							
Current assets																								
Other receivables <b>W1</b>	45 200 (3)																							
Bank	<u>7 720</u> (1)																							
Total assets	<u>58 520</u>																							
Accumulated fund	55 350 (1)OF																							
Current liabilities																								
Other payables <b>W2</b>	<u>3 170</u> (2)																							
	<u>58 520</u>																							

Question	Answer	Marks
4(d)	<p>Keep cash in a deposit account to earn interest (1)            Open shops in different towns (1)            Undertake fundraising activities (1)            Seek sponsorship (1)</p> <p><b>Accept other valid points</b>  <b>Max 2</b></p>	2
4(e)	<p>The accumulated fund represents total surpluses and deficits (1) but the balance on the bank account represents net cash paid in to the account (1).</p> <p><b>Accept other valid points</b></p>	2
4(f)	<p>These organisations have members (1) who pay a subscription to pay for the facilities that they are using (1).</p> <p><b>Accept other valid points</b></p>	2

Question	Answer	Marks																																
5(a)	<table style="width: 100%; border-collapse: collapse;"> <tr> <td></td> <td style="text-align: center;">February</td> <td style="text-align: center;">March</td> <td style="text-align: center;">April</td> </tr> <tr> <td></td> <td style="text-align: center;">\$</td> <td style="text-align: center;">\$</td> <td style="text-align: center;">\$</td> </tr> <tr> <td>Production</td> <td style="text-align: right;">5200</td> <td style="text-align: right;">5920</td> <td style="text-align: right;">6360</td> </tr> <tr> <td>Closing inventory</td> <td style="text-align: right;"><u>1480</u></td> <td style="text-align: right;"><u>1590</u></td> <td style="text-align: right;"><u>1380</u></td> </tr> <tr> <td></td> <td style="text-align: right;">6680</td> <td style="text-align: right;">7510</td> <td style="text-align: right;">7740</td> </tr> <tr> <td>Opening inventory</td> <td style="text-align: right;"><u>(1300)</u></td> <td style="text-align: right;"><u>(1480)</u></td> <td style="text-align: right;"><u>(1590)</u></td> </tr> <tr> <td>Purchases</td> <td style="text-align: right;"><u>5380</u></td> <td style="text-align: right;"><u>6030</u></td> <td style="text-align: right;"><u>6150</u></td> </tr> <tr> <td></td> <td style="text-align: right;"><b>(1)OF</b></td> <td style="text-align: right;"><b>(1)OF</b></td> <td style="text-align: right;"><b>(1)OF</b></td> </tr> </table>		February	March	April		\$	\$	\$	Production	5200	5920	6360	Closing inventory	<u>1480</u>	<u>1590</u>	<u>1380</u>		6680	7510	7740	Opening inventory	<u>(1300)</u>	<u>(1480)</u>	<u>(1590)</u>	Purchases	<u>5380</u>	<u>6030</u>	<u>6150</u>		<b>(1)OF</b>	<b>(1)OF</b>	<b>(1)OF</b>	6
	February	March	April																															
	\$	\$	\$																															
Production	5200	5920	6360																															
Closing inventory	<u>1480</u>	<u>1590</u>	<u>1380</u>																															
	6680	7510	7740																															
Opening inventory	<u>(1300)</u>	<u>(1480)</u>	<u>(1590)</u>																															
Purchases	<u>5380</u>	<u>6030</u>	<u>6150</u>																															
	<b>(1)OF</b>	<b>(1)OF</b>	<b>(1)OF</b>																															

Question	Answer	Marks																																																			
5(b)	<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: right;">March \$</th> <th style="text-align: right;">April \$</th> </tr> </thead> <tbody> <tr> <td>Receipts</td> <td></td> <td></td> </tr> <tr> <td>Cash sales</td> <td style="text-align: right;">7 500</td> <td style="text-align: right;">8 000 (1) both</td> </tr> <tr> <td>Credit sales</td> <td style="text-align: right;">19 500 (1)</td> <td style="text-align: right;">22 500 (1)</td> </tr> <tr> <td>Sale of machinery</td> <td style="text-align: right;"><u>0</u></td> <td style="text-align: right;"><u>2 000 *</u></td> </tr> <tr> <td></td> <td style="text-align: right;"><u>27 000</u></td> <td style="text-align: right;"><u>32 500</u></td> </tr> <tr> <td>Payments</td> <td></td> <td></td> </tr> <tr> <td>Purchases</td> <td style="text-align: right;">5 380</td> <td style="text-align: right;">6 030 (1)OF both</td> </tr> <tr> <td>Labour – basic</td> <td style="text-align: right;">11 840 (1)</td> <td style="text-align: right;">12 720 (1)</td> </tr> <tr> <td>– overtime</td> <td style="text-align: right;">80 (1)</td> <td style="text-align: right;">190 (1)</td> </tr> <tr> <td>Variable overheads</td> <td style="text-align: right;">3 700 (1)</td> <td style="text-align: right;">3 975 (1)</td> </tr> <tr> <td>New machinery</td> <td style="text-align: right;">0</td> <td style="text-align: right;">13 000 (1)*both</td> </tr> <tr> <td>Other costs</td> <td style="text-align: right;"><u>3 800</u></td> <td style="text-align: right;"><u>3 800 (1) both</u></td> </tr> <tr> <td></td> <td style="text-align: right;"><u>24 800</u></td> <td style="text-align: right;"><u>39 715</u></td> </tr> <tr> <td>Net cash</td> <td style="text-align: right;">2 200</td> <td style="text-align: right;">(7 215)</td> </tr> <tr> <td>Balance b/f</td> <td style="text-align: right;"><u>1 700 (1)</u></td> <td style="text-align: right;"><u>3 900</u></td> </tr> <tr> <td>Balance c/f</td> <td style="text-align: right;"><u>3 900</u></td> <td style="text-align: right;"><u>(3 315) (1)OF</u></td> </tr> </tbody> </table>		March \$	April \$	Receipts			Cash sales	7 500	8 000 (1) both	Credit sales	19 500 (1)	22 500 (1)	Sale of machinery	<u>0</u>	<u>2 000 *</u>		<u>27 000</u>	<u>32 500</u>	Payments			Purchases	5 380	6 030 (1)OF both	Labour – basic	11 840 (1)	12 720 (1)	– overtime	80 (1)	190 (1)	Variable overheads	3 700 (1)	3 975 (1)	New machinery	0	13 000 (1)*both	Other costs	<u>3 800</u>	<u>3 800 (1) both</u>		<u>24 800</u>	<u>39 715</u>	Net cash	2 200	(7 215)	Balance b/f	<u>1 700 (1)</u>	<u>3 900</u>	Balance c/f	<u>3 900</u>	<u>(3 315) (1)OF</u>	<b>14</b>
	March \$	April \$																																																			
Receipts																																																					
Cash sales	7 500	8 000 (1) both																																																			
Credit sales	19 500 (1)	22 500 (1)																																																			
Sale of machinery	<u>0</u>	<u>2 000 *</u>																																																			
	<u>27 000</u>	<u>32 500</u>																																																			
Payments																																																					
Purchases	5 380	6 030 (1)OF both																																																			
Labour – basic	11 840 (1)	12 720 (1)																																																			
– overtime	80 (1)	190 (1)																																																			
Variable overheads	3 700 (1)	3 975 (1)																																																			
New machinery	0	13 000 (1)*both																																																			
Other costs	<u>3 800</u>	<u>3 800 (1) both</u>																																																			
	<u>24 800</u>	<u>39 715</u>																																																			
Net cash	2 200	(7 215)																																																			
Balance b/f	<u>1 700 (1)</u>	<u>3 900</u>																																																			
Balance c/f	<u>3 900</u>	<u>(3 315) (1)OF</u>																																																			
5(c)	<p>April is the busiest month in terms of units of production (1) and therefore the one in which the company is least able to cope with a possible disruption of production (1).</p> <p>The funds are not available in April to pay for the new machinery without the bank account becoming overdrawn (1). As there may be a cash surplus in future a short delay could avoid the need to go overdrawn (1).</p> <p>April may be the only month in which the manufacturer can supply/install the machinery (1).</p> <p><b>Accept other valid points</b> <b>Max 2</b></p>	<b>2</b>																																																			

Question	Answer	Marks																											
5(d)	<p>The company could restrict production and still manage the level of sales <b>(1)</b>. If production was restricted then the inventory of units of finished goods at the end of April would be 6 rather than 33 <b>(1)</b>. The risk of a shortage of finished goods would be increased as there would be less of a buffer against any problem which might arise <b>(1)</b>. The cost of overtime is very small in relation to the whole of the labour cost and might be considered immaterial <b>(1)</b>. Overtime payments are only necessary because of the rigid inventory policy <b>(1)</b>. Even when overtime is paid the product still has a positive contribution <b>(1)</b>.</p> <p><b>Accept other valid points</b> Comments <b>Max 2</b> Decision <b>(1)</b></p>	<b>3</b>																											
6(a)	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;"></td> <td style="text-align: center;">Small</td> <td style="text-align: center;">Larg</td> </tr> <tr> <td>Direct material</td> <td style="text-align: right;">\$ 5</td> <td style="text-align: right;">\$ 20</td> </tr> <tr> <td>Direct labour</td> <td style="text-align: right;"><math>\frac{2}{7}</math></td> <td style="text-align: right;"><math>\frac{6}{26}</math></td> </tr> <tr> <td>Production overheads</td> <td style="text-align: right;"><math>\frac{5}{12}</math></td> <td style="text-align: right;"><math>\frac{5}{31}</math></td> </tr> <tr> <td>Production cost per unit</td> <td style="text-align: right;"><math>\frac{4}{16}</math></td> <td style="text-align: right;"><math>\frac{4}{4}</math></td> </tr> <tr> <td>Selling and administrative overheads</td> <td style="text-align: right;">16</td> <td style="text-align: right;">35</td> </tr> <tr> <td>Total cost</td> <td style="text-align: right;"><math>\frac{8}{24}</math></td> <td style="text-align: right;"><math>\frac{17.50}{52.50}</math></td> </tr> <tr> <td>Mark-up (50%)</td> <td></td> <td style="text-align: right;"><b>(1)OF both</b></td> </tr> <tr> <td>Selling price per unit</td> <td></td> <td style="text-align: right;"><b>(1)OF both</b></td> </tr> </table>		Small	Larg	Direct material	\$ 5	\$ 20	Direct labour	$\frac{2}{7}$	$\frac{6}{26}$	Production overheads	$\frac{5}{12}$	$\frac{5}{31}$	Production cost per unit	$\frac{4}{16}$	$\frac{4}{4}$	Selling and administrative overheads	16	35	Total cost	$\frac{8}{24}$	$\frac{17.50}{52.50}$	Mark-up (50%)		<b>(1)OF both</b>	Selling price per unit		<b>(1)OF both</b>	<b>6</b>
	Small	Larg																											
Direct material	\$ 5	\$ 20																											
Direct labour	$\frac{2}{7}$	$\frac{6}{26}$																											
Production overheads	$\frac{5}{12}$	$\frac{5}{31}$																											
Production cost per unit	$\frac{4}{16}$	$\frac{4}{4}$																											
Selling and administrative overheads	16	35																											
Total cost	$\frac{8}{24}$	$\frac{17.50}{52.50}$																											
Mark-up (50%)		<b>(1)OF both</b>																											
Selling price per unit		<b>(1)OF both</b>																											



Question	Answer	Marks
6(c)	<p>Sales revenue  <math>4\,600 \times 22.26 = 102\,396</math> <b>(1)OF</b>  <math>+ 800 \times 61.20 = 48\,960</math> <b>(1)OF</b>            Cost of production  <math>(54\,200 + 36\,800)</math>            Closing inventory 91 000 <b>(1)</b>  <math>400 \times 10.84</math> <b>(1)OF</b> + <math>200 \times 36.80</math> <b>(1)OF</b> <b>(11 696)</b>            Cost of sales <u>79 304</u>            Gross profit <u>72 052</u>            Selling and administrative <u>24 000</u>            Profit <u>48 052</u> <b>(1)OF</b></p> <p><b>OR</b></p> <p>Sales revenue 151 356 <b>(2)</b>            Cost of sales <u>79 304</u> <b>(3)</b>            Gross profit <u>72 052</u>            Selling and administrative <u>24 000</u>            Profit <u>48 052</u> <b>(1)OF</b></p> <p><b>W1</b>  <math>4\,600 \times 10.84 = 49\,864</math> <b>(1)OF</b>  <math>800 \times 36.80 = 29\,440</math> <b>(1)OF</b>  <u>79 304</u> <b>(1)OF</b></p>	6

Question	Answer	Marks
6(d)	<p>The value for production cost is more realistic when it takes the level of activity into account <b>(1)</b>. However the split of the selling and administrative costs is still arbitrary <b>(1)</b> as is the rate of mark-up <b>(1)</b> which does not take market conditions into account <b>(1)</b>.</p> <p>As the small product seems to be selling well at \$24 there is no reason to drop the price <b>(1)</b>. However the price for the large product could possibly be increased <b>(1)</b>.</p> <p>If the prices of both products were changed as per part (b) then profit would fall. <b>(1)</b><b>OF</b></p> <p>The change in inventory value has only short term significance/is only relevant until the items are sold <b>(1)</b>.</p> <p>The directors should undertake some market research <b>(1)</b> and consider what competitors are charging <b>(1)</b>. It can be costly/time consuming to split overheads by activity <b>(1)</b>.</p> <p><b>Accept other valid points</b> Comments <b>Max 4</b> Decision <b>(1)</b></p>	<b>5</b>